



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION

Opening

- ▶ Call to Order
- ▶ Roll Call
 - ▶ Votes will be taken as a roll call vote.
- ▶ Public Comment

Approval of Consent Agenda (ACTION ITEM)

- ▶ Approval of May 17th, 2021 Meeting Minutes

GO Virginia and SCHEV Grant Opportunity

▶ See Packet

Growth and Diversification Plan Update

- ▶ Entrepreneurship Ecosystem Development
 - ▶ Session 2: June 15th 8:30 AM – 10:30 AM
 - ▶ Session 3: July 13th 8:30 AM – 10:30 AM
- ▶ Site Development
 - ▶ Session 2: June 17th 2 PM – 4PM
 - ▶ Session 3: July 1st 9 AM – 11 AM
- ▶ Workforce Development
 - ▶ Session 2: June 23rd 9 AM – 11 AM
 - ▶ Session 3: July 14th 9 AM – 11 AM

Project Updates



Mary Ball Washington Regional Council

GO Virginia Region 6

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REPORT DATE 6/11/2021

PROJECTS IN THE PIPELINE

Project Name	Region 6 Approval	State Board Meeting Date	Issues
Rapp Region Entrepreneurship	4/26/2021	6/15/2021	DHCD recommends for Approval based on acceptance of planning grant report.
Westmoreland Site Development	4/26/2021	6/15/2021	DHCD does not recommend this project for approval since the GO Virginia Board Policy on sites does not allow for development costs associated with developing speculative buildings.

PROJECTS APPROVED IN CONTRACT NEGOTIATIONS

Project Name	Region 6 Approval	State Approval	Issues
Richmond County Site Development	1/25/2021	3/16/2021	Contract Negotiations – delayed until Sept 2021

OPEN PROJECTS

Project Name	Start Date	End Date	Description of Activities this Quarter	Actions
Middle Peninsula Seafood and Agriculture E-Marketplace Development (ERR Fast Access)	6/12/2020	6/11/2021	Bay Direct App has launched and is available on Google and Apple App store	● Contract ended. Beginning closeout.
Fredericksburg Region Cyber & Smart Tech Entrepreneurial Development Program (ECB)	3/17/2020	6/30/2021	Sub-grantee held second Lunch and Learn Fredericksburg with over 30 participants attending. Wrote preliminary report and implementation grant.	● On Track
Northern Neck Workforce Training Feasibility & Site Selection Study (ECB)	5/1/2020	OG: 4/30/2021	Project is fully underway with research, analysis, survey instruments, interviews, and outreach. Engagement with RCC and stakeholders continues. Another site visit is planned for later in the Spring.	● Project team has asked for more time for consultant to more analysis. This is



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		New: 12/30/2021		the second extension of the project.
Commercial Kitchen at Hull Springs (ECB)	7/1/2020	OG: 6/30/2021 New: 12/30/2021	Survey issued in English & Spanish; plans for consultant visit in June due to Covid vaccination schedule.	● Project team has asked for more time for consultant to more analysis. This is the first extension of the project.
Fredericksburg Regional Alliance RIFA (ECB)	5/11/2020	OG: 12/31/2020; New 12/30/2021	Draft RIFA agreements have been sent to the local County Attorneys for approval. Delay in approval of RIFA due to COVID.	● Sub-grantee has asked for a contract extension to continue working with localities until 12/30/21. This is the second extension of the project.
Westmoreland Workforce Training Center Expansion (ERR Fast Access)	9/1/2020	8/31/2021	Both welding and machining classes have recommenced. 9 welders trained and 9 graduated. 9 credentials awarded. 3 machinists trained. 2 machinists hired (third already had job, but is working in the field). Welding classes in progress that began March 8 and will run through April 21.	● On Track
Cybersecurity Certification Program (Implementation)	5/1/2019	OG: 4/30/2021 New: 1/31/2022	Project has been delayed due to COVID. Classes for fall semester took place virtually, but with significantly smaller class size. Sub-grantee has been awarded a contract extension.	● On Track
Germanna Community College Engineering, Information Technology, Computer Science and Cyber - Tech Talent Pipeline Project (Implementation)	2/1/2021	1/31/2023	GCC has begun conversations with local schools to host programs over the summer for middle and high school students. A secondary benefit from the grant is a new partnership with Spotsylvania sheriff's office and partnering with students.	● On Track



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Launching a Coastal Resilience and Adaptation Economy (Statewide Competitive)	4/1/2021	3/31/2023	Contract signed and work is beginning	● On Track
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CLOSED PROJECTS

Project Name	Start Date/End Date	Project Summary
Flex Space (ECB)	4/16/2018 - 4/15/2020	This project initiated a study for the site characterization and building development of a 20,000 square foot flexible office building in the Town of Montross. GO Virginia funding was utilized for due diligence activities including a Phase 1 Environmental Site Assessment, Threatened and Endangered Species Review, Archaeological and Architectural Review, geographic and topographic surveys, and schematic site and building designs.
PamunkeyNet (ECB)	4/25/2018 - 4/24/2020	This project assists with the design and implementation of a sustainable business model for high-speed broadband delivery to underserved areas of Region 6. GO Virginia funding was utilized for the development of a business plan and the creation of a new legal enterprise owned by the Pamunkey Tribe, which will serve as a conduit to currently untapped federal resources for broadband development. State broadband resources previously deployed in the region resulted in broadband infrastructure plans, but a business plan is still vital to the region's ability to seek any available resources for broadband implementation.
Welding Training (Implementation)	7/1/2018 - 6/30/2020	This project created a new welding training program at Rappahannock Community College. GO Virginia funds were used to equip a welding training facility with 15 workstations and train 40 welders for employment at local businesses within Region 6. Project outcomes included 102 students trained, 73 credentials awarded, 32 new jobs created, and six new programs implemented.
NN Site, Building & Infrastructure Study (CB)	4/1/2019 - 3/31/2020	This project completed a site, building, and infrastructure study of the Northern Neck region. GO Virginia funding was used to 1) review all inventory of sites and building in the region; 2) create a feasibility study for three potential commercial/industrial sites located in three counties; 3) complete an infrastructure capacity evaluation to address potential business growth in two localities.
MPA Business Site Readiness Planning (CB)	7/1/2019 - 6/30/2020	This project completed a site characterization study of up to 16 sites in the Middle Peninsula region. GO Virginia funding was used to study of up to 16 sites in the Middle Peninsula; recommend sites for further evaluation of development as a regionally-owned property; provide recommendations on market potential for properties in the ownership of the Middle Peninsula Public Access Authority; and make recommendations on steps to take to create a nutrient bank.



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Good Jobs Here (CB)	3/1/2019 - 2/28/2020 Ext 7/31/2020	This project completed planning activities towards documenting a 1) better focus all the region's economic development efforts, 2) draw together a variety of elements and organizations to have a larger and more sustained impact, 3) increase the use of available Go Virginia funds for successful and innovative projects, and 4) prepare the community for an even more positive future.
VASG Planning Grant (ECB)	7/1/2018 - 6/30/2020; Ext 12/30/2020	This project completed planning activities toward building a new industry cluster in Virginia, a water management economy that integrates workforce development, research and development, innovation, and commercialization.
Fredericksburg Regional Alliance Industry Cluster Analysis (ECB)	6/5/2020 - 12/31/2020	The Fredericksburg Regional Industry Cluster Analysis is an in-depth look at the region's current and future industry competitiveness based on labor availability, wages, and several other growth indicators. The report, which was completed and presented in early February, also takes the economic effects of the COVID-19 pandemic into consideration by examining job loss within the hardest affected industries. The focus of the report helps allow for the region to identify specific industry advantages that would typically not be identified through traditional market research and narrows the focus towards the higher paying industries included in the GO Virginia Region 6 Growth and Diversification Plan. The top three weighed industry clusters for economic development targeting are information and communications; public administration; and finance, insurance, and real estate. The Fredericksburg Regional Alliance will have the most success in attracting clusters that have the greatest potential for growth given favorable national and regional trends.
King and Queen Telehealth Needs Assessment (ERR Fast Access)	6/23/2020 - 12/31/2020	This project examined the ability to host a telehealth center in the future King and Queen TeleWork Incubation center.
LaGrange Industrial Master Planning (Implementation)	3/1/2021 - 2/28/2022	Private property owners were unwilling to agree to terms of MOU. Essex has ended this contract.

Financial Report

▶ See Packet

New Business

- ▶ In-Person Meetings July 1

Adjournment

- ▶ Next Regional Council Meeting
 - ▶ **July 26th at 12pm IN PERSON**



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