



Opening

- ▶ Call to Order
- ▶ Approval of Member Participating Virtually
- ▶ Roll Call
 - ▶ Votes will be taken as a roll call vote.
- ▶ Public Comment

Approval of Consent Agenda (ACTION ITEM)

- ▶ Approval of June 14th, 2021 Meeting Minutes

Old Business

- ▶ Growth and Diversification Plan
- ▶ Project Status Update

Growth and Diversification Plan Update

- ▶ **Entrepreneurial Ecosystem**
 - ▶ What activities can we undertake to foster the development of entrepreneurial companies?
 - ▶ How can we foster an environment where existing small and medium businesses can grow?
- ▶ **Site Development**
 - ▶ How can we collaborate regionally to increase the inventory of shovel ready sites in the region to attract prospects?
 - ▶ Keep in mind that the VEDP's VBRS and GO Virginia are not mutually exclusive and can be combined to solve this problem.
- ▶ **Workforce Development/Talent Pipeline**
 - ▶ How can we solve the three major workforce challenges that the region faces
 - ▶ Aligning Virginia talent with current and prospective job opportunities
 - ▶ Adapting education and training programs to meet current and prospective Virginia business needs
 - ▶ Attracting and retaining talent from outside Virginia
 - ▶ What gaps exist in skills/credentialing/experience/education that are preventing employers from finding a qualified workforce in the Region 6 Industry Clusters areas?
 - ▶ Are current efforts adequate to address shortages and support long-term growth in the Region 6 Industry Clusters?
 - ▶ What Region 6 projects have concluded, are currently funded, or are in the pipeline that has/can assist with creating a qualified and trained workforce in the Region 6 Industry Clusters?

Growth and Diversification Plan Update

- ▶ **Workforce Development**
 - ▶ Recommendations
 - ▶ Create training opportunities to enhance soft skills, work based learning/internships, and career pathways programming
 - ▶ Leverage federal funding in key areas
- ▶ **Site Development**
 - ▶ All Tiers: Total number of VBRS characterized sites 83
 - ▶ Greater than 10 available acres 79
 - ▶ Greater than 25 available acres 74
 - ▶ Tier 4: Total number of VBRS characterized sites 2
 - ▶ Greater than 10 available acres 2
 - ▶ Greater than 25 available acres 2
 - ▶ Tier 3: Total number of VBRS characterized sites 0
 - ▶ Tier 2: Total number of VBRS characterized sites 63
 - ▶ Greater than 25 available acres with compatible zoning for the entire available acreage 42
 - ▶ With only two tier 4 sites throughout the region, there is a lack of available pad-ready sites to offer prospects.

Project Updates

REPORT DATE 8/16/2021

PROJECTS IN THE PIPELINE			
Project Name	Region 6 Approval	State Board Meeting Date	Issues

PROJECTS APPROVED IN CONTRACT NEGOTIATIONS			
Project Name	Region 6 Approval	State Approval	Issues
Richmond County Site Development	4/25/2021	3/16/2021	Contract Negotiations – delayed until Sept 2021

OPEN PROJECTS				
Project Name	Start Date	End Date	Description of Activities this Quarter	Actions
Northern Neck Workforce Training Feasibility & Site Selection Study (ECR)	5/1/2020	OG: 4/30/2021 New: 2/28/2021	Project is fully under way with research, analysis, surveys, interviews, and outreach. Engagement with RCC and stakeholders continues. Another site visit is planned for later in the Spring.	Project team has asked for more time for consultants to more analysis. This is the second extension of the project.
Fredericksburg Regional Alliance RIFA (ECR)	5/1/2020	OG: 12/31/2020 New: 12/30/2021	Draft RIFA agreements have been sent to the local County Attorneys for approval. Delay in approval of RIFA due to COVID.	Sub grantee has asked for a contract extension to continue working with localities until 12/30/21. This is the second extension of the project.
Cybersecurity Certification Program (Implementation)	5/1/2019	OG: 4/30/2021 New: 4/30/2022	Launched 3 rd cohort for in person and online training. 13 students attend.	On Track
To Date: # of students trained: 28 # of new jobs created: 0 # of jobs upskilled/promoted: 0 # of credentials awarded: 2 Grant Outcomes: 50 students trained, 40 jobs created/upskilled.				

REPORT DATE 8/16/2021

OPEN PROJECTS				
Project Name	Start Date	End Date	Description of Activities this Quarter	Actions
Westmoreland Workforce Training Center Expansion (R6 East Access)	9/1/2020	OG: 8/31/2021 New: 2/28/2022	To Date: Welders Trained: 47 Welders Graduated: 41 Welders Credentialled: 24 Welders Hired: 1 Machinists Trained: 3 Machinists Graduated: 3 Machinists Credentialled: 3 Machinists Hired: 2 Grant Outcomes: 30 welders and 10 machinists trained + 15 welders and 5 machinists hired	Project has been delayed in terms of machinist training due to enrollment numbers. A contract extension has been initiated for additional time.
Commercial Kitchen at Hull Springs (ECR)	7/1/2020	OG: 6/30/2021 New: 6/30/2022	Survey issued in English & Spanish, plans for consultant visit in June due to Covid vaccination schedule.	Project team has asked for more time for consultants to more analysis. This is the first extension of the project.
Germania Community College Engineering, Information Technology, Computer Science and Cyber - Tech Talent Pipeline Project (Implementation)	2/1/2021	3/31/2023	High School instructor recruitment and training – 9 teachers have been trained. Training being offered by GCubed. Begin Web Portal development – delayed due to rebranding, but on track. Order equipment needed for course offerings – completed. Additional \$40,000 to the project by Melen. Summer Camp held with 258 students attending ages 7-14.	On Track
Launching a Coastal Resilience and Adaptation Economy (Statewide Competitive)	4/1/2021	3/31/2023	Work has begun on MOUs for business plan competition and site work.	On Track
Rapp Region Entrepreneurship	7/1/2021	6/30/2023	The project team is working hiring staff this quarter.	On Track

Financial Report

► See Packet

New Business

- Workforce Development Board Representative
- Meetings for the rest of the year
- Introduction of Anne Marie Klumpen

Adjournment

- Next Executive Committee Meeting
- September 13th 8:30am – 10:30am

