



Region 6 Executive Committee Meeting

Monday, December 13, 2021

10:00AM – 12:00PM

In-Person Location – RCC Warsaw, Boardroom, 52 Campus Drive, Warsaw, VA 22572

Virtual Meeting Location -

<https://zoom.us/j/98992579452?pwd=cnY2em1JRE1XYVFsMDJRTDQ4Mkszd09>

Meeting Password: govirginia

To Join by Phone: +1-301-715-8592 | Meeting ID: 989 9257 9452 | Passcode: 0951530548

AGENDA

Call to Order	Rob Quartel
Roll Call	Jennifer Morgan
Approval of Members Participating Remotely (ACTION ITEM)	Rob Quartel
Public Involvement	Rob Quartel
Consent Agenda (ACTION ITEM)	Rob Quartel
Approval of November 9 th , 2021 Minutes	
Approval of Growth and Diversification Plan Update (ACTION ITEM)	Jennifer Morgan
New Business	Jennifer Morgan
Council Update	
Project Policies	
Bylaws Review	
Council Review Sheet	
2022 Update	
Information Items	Jennifer Morgan
Financial Report	
GENEDGE Report	

Next Meeting: Monday, January 24th, 2022 | 10:00am – 12:30pm



Approval of November 9th, 2021 Minutes (ACTION ITEM)



Region 6 Executive Committee Meeting

Tuesday, November 9th, 2021

10AM – 12PM

In-Person Location – RCC Warsaw, Boardroom, 52 Campus Drive, Warsaw, VA 22572

Virtual Meeting Location -

<https://georgewashingtonregionalcommission.my.webex.com/georgewashingtonregionalcommission.my/j.php?MTID=m6cb4169a8c7d0f1171c432ee968bdfd8>

Meeting Password: govirginia6 (46847446 from phones and video systems)

To Join by Phone: +1-415-655-0001 US Toll | Access code: 255 971 049 32

MINUTES

MEMBERS PRESENT IN PERSON AND VOTING: Chair - William Beale, Rob Quartel, Lisa Hull and Morgan Quicke

MEMBERS PRESENT AND PARTICIPATING VIRTUALLY –Kim McClellan

MEMBERS ABSENT: None

STAFF: GWRC – Jennifer Morgan, Anne Marie Kluempfen

OTHERS IN ATTENDANCE: Virtually: Billy Gammel, DHCD; Kimberly Young, University of Mary Washington; Rachel Newberry, RIOT; Todd Gillingham, Fredericksburg Regional Alliance; Tom Snyder, RIOT

CALL TO ORDER

Mr. Beale called the meeting to order at 10:13 AM. Mr. Beale asked Ms. Morgan to call the roll.

ROLL CALL

Ms. Morgan called roll. A quorum was present.

APPROVAL OF MEMBERS PARTICIPATING REMOTELY (ACTION ITEM)

Mr. Beale stated pursuant to Code 2.2.-3708.2 during meetings held through electronic communication means, the Regional Council must approve members participating remotely. Their names, locations, and reasons for participating remotely must be included in the minutes. Mr. Beale gave the floor to Ms. Morgan to read the names, locations, and reason for remote participation.

Ms. Morgan called the names of the members of participating remotely:

Name	Reason for Remote Participation	Location of Participation	Location Open to Public (Yes/No)
Kim McClellan	Unable to attend due to personal matter - limit 2 meetings per year	Travelling for Business	No

Mr. Beale asked for a motion to approve the Council members participating remotely. Mr. Quartel motioned for approval and Ms. Hull seconded the motion. Ms. Morgan called the roll of members participating remotely and Ms. McClellan responded yea. The motion passed unanimously.

PUBLIC COMMENT

There was no public comment issued.

CONSENT AGENDA

Mr. Beale asked for a motion to approve the consent agenda items, September 13th, 2021 meeting minutes. Mr. Quicke motioned for approval and Ms. McClellan seconded the motion. Ms. Morgan called the roll of members participating remotely and Ms. McClellan responded yea. The motion passed unanimously.

APPLICATION DISCUSSION & DETERMINATIONS (ACTION ITEM)

Ms. Morgan presented the RIoT Pre-Accelerator Program Implementation application. The Committee discussed the project application with Ms. Newberry and Mr. Snyder. The Region 6 Executive Committee voted this project for approval. Mr. Quartel motioned for approval and Ms. Hull seconded the motion. Ms. Morgan called the roll of members participating remotely and Ms. McClellan responded yea. The motion passed unanimously.

NEW BUSINESS

Growth And Diversification Plan Update

Ms. Morgan presented on the draft Growth and Diversification Plan. The Committee discussed the data presented and the acceptable priority industry clusters. The Committee discussed using time at the beginning of full Council meetings to engage stakeholders, and effective outreach to stakeholders.

CY22 Project Application Timeline

The Committee reviewed the proposed CY22 Project Application Timeline, and recommended editing the Council review sheet.

Project Status Updates

The Committee discussed potential approaches to assisting projects who fall behind or believe they may fall behind on their contracted metrics. The Committee reviewed information for three current projects.

For the Westmoreland Workforce Training Center Extension project, Mr. Quartel motioned to let the program closeout in February and document for 365 days any additional welders or machinists hired and pay any incurred expenses up to \$4,923.62 and Mr. Quicke seconded the motion. Ms. Morgan called the roll of members participating remotely and Ms. McClellan responded yea. The motion passed unanimously.

For the UMW Cybersecurity Certification project, Mr. Quartel motioned to let the program closeout in January and document for 365 days any additional metrics and pay any additional expenses up to \$65,657.04 and Mr. Quicke seconded the motion. Ms. Morgan called the roll of members participating remotely and Ms. McClellan responded yea. The motion passed unanimously.



For the Fredericksburg Regional Alliance RIFA project, Mr. Quicke motioned to approve seeking a 90 day extension of the project subject to all appropriate approvals and DHCD processes and Mr. Quartel seconded the motion. Ms. Morgan called the roll of members participating remotely and Ms. McClellan responded yea. The motion passed unanimously.

Ms. Morgan presented additional project updates.

INFORMATION ITEMS

Financial Report

Ms. Morgan noted that the Region 6 Financial Report was included in the packet.

ADJOURNMENT

Being no further business, Mr. Beale asked for a motion to adjourn the meeting. Mr. Quartel moved to adjourn the meeting at 12:23 PM and Ms. Hull seconded the motion. The motion passed unanimously.

DRAFT



**Approval of Growth and Diversification Plan Update (ACTION
ITEM)**

Please view the plan [here](#).



Bylaws Review

Virginia Growth and Opportunity Act

Mary Ball Washington Regional Council – Region 6

Bylaws

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NAME

The name of this organization is the Mary Ball Washington GO Virginia Region 6 Council (hereafter referred to as "Council").

ORGANIZATION

GOVERNANCE

The Council is organized according to these bylaws and is a public body certified by the Virginia Growth and Opportunity Board to receive grants pursuant to Code of Virginia section 2.2-2485 the Virginia Growth and Opportunity Act (hereafter referred to as "GO VA"). The Council will be supported or affiliated with an existing or newly established organization that engages in collaborative planning or execution of economic or workforce development activities within a region to support the Council's activities and to ensure proper administration of the Council's funds. The Council serves the Fredericksburg area, the Northern Neck, and the Middle Peninsula (Planning Districts 16, 17, and 18).

ORGANIZATIONAL STRUCTURE

The Council shall conduct its business through the combined efforts of the following:

- The Region 6 Council
- Committees and Working Groups

During the inaugural meeting, the Council shall elect from among its members; a Chair and a Vice-Chair. The Chair and Vice Chair shall be a Council member with significant private-sector experience.

The Chair shall preside over all meetings. The Vice-Chair shall preside over all meetings in the absence of the Chair.

The Chair and Vice-Chair shall serve four-year terms, and shall not serve more than (2) consecutive four-year terms.

PURPOSE

MISSION

The mission of GO Virginia is to create more higher paying jobs through incentivized collaboration, primarily through out-of-state revenue, which diversifies and strengthens the economy in the region.

MEMBERSHIP

COMPOSITION

The Council should include representatives from (i) the education sector, including school divisions, community colleges, public institutions of higher education, and private institutions of higher education as appropriate; (ii) the public economic and workforce development sector; (iii) local government; (iv) planning district commissions; (v) nonprofit organizations; and (vi) other entities that significantly affect regional economic or workforce development. ~~Membership may include one or more non-legislative citizen members of the GO VA Board from the~~

~~region. A majority of the members of the Council shall be from the private sector with demonstrated significant private sector business experience. The Council shall be chaired by a citizen member from the region with significant private sector business experience.~~

1. The following sector group representatives shall serve as members of the Council :

a. Business

i. Representation should include both small (up to 50 employees) and large businesses

ii. Representation should include entrepreneurs, innovators in growing industries, and experienced professionals

iii. Leadership/management experience required

b. Education

i. Representation should include public higher education institutions and private higher education institutions as appropriate, VCCS and PK-12 should be represented

c. Civic or community leaders

d. Local and/or regional economic development professionals

e. Workforce development professionals

i. A private citizen member of the local workforce development board

f. Local government representatives (elected officials, administrators)

g. Regional planning entities

h. Non-profits and other organizations that impact economic or workforce development in the region

2. A majority of members must be private sector with significant business experience (5 or more years in private business, entrepreneur).

3. The chairman, vice chairman, and majority of members must have significant private sector business experience. Included among the business members should be persons experienced in managing small and large enterprises.

4. The Regional Council shall have no fewer than 15 members and no more than 25 members upon formation. If the number of members is outside of this range the Council must make a justification to be approved by the Board.

a. In recognition that many regions will have multiple entities with similar missions, care should be taken to select one that will be representative of the group and will be responsible for communication within that network.

b. Councils should propose a policy on how vacancies will be filled and whether a member's service is tied to the individual member or the service on the council is related to the position the member holds at the time of appointment.

c. If a regional council proposes a change in structure, leadership, or membership, that change will be included as part of the annual report reviewed by the Board. The Board may then approve the change.

5. The Council will ensure gender and ethnic diversity in its membership.

. Membership may include one or more non-legislative citizen members of the GO VA Board from the region. A majority of the members of the Council shall be from the private sector with demonstrated significant private-sector business experience. The Council shall be chaired and vice chaired by a citizen member from the region with significant private-sector business experience.

The Council will consist of 15-25 members. The GO VA Board will approve the member selection process, structure, composition, and leadership to meet the requirements of COV section 2.2-2485 of the Virginia Growth and Opportunity Act and the guidelines set forth by the GO VA Board. Council membership is subject to GO VA Board review and approval.

Council members shall have knowledge of workforce and economic development.

MEMBERSHIP STATUS

To remain a member of the Council, the member must maintain their membership status as a member "in good standing."

A member may lose their "in good standing" status if the member has not attended 75% of full Council or committee meetings.

A member will reestablish their "in good standing" membership status by attending two consecutive full Council or committee meetings.

A Council member may be removed by the Council with a majority vote. The reasons for removal must be documented by the Council.

RECUSAL PROCESS

Any member of the Council may recuse themselves from voting or otherwise participating in some action of the Council due to some conflict of interest that may preclude the member from taking an objective, unbiased action. Council members may also recuse themselves from the Council by notifying the Chair in writing that they no longer want to remain on the Council.

ELECTION PROCESS

Council members shall be nominated by the Nominating Committee and elected by a majority of the votes cast by the full membership at a meeting at which a quorum is present. Once approved by the Council, new members may begin participating in Council activities. The Nominating Committee will present a slate of Executive Committee members to be elected by a majority of the votes cast by the full Council at a meeting at which a quorum is present. Nominating Committee members will be elected through nomination at a full Council meeting by a majority of the votes cast by the full Council at a meeting at which a quorum is present.

MEMBERSHIP TERMS

Council members shall serve staggered four-year terms as determined by the Council. Council members shall not serve more than (2) consecutive four-year terms. The time served by Chair/Vice-Chair will not count against the limit of two (2) consecutive terms. A Chair/Vice-Chair who has reached his or her term limit may serve another consecutive term.

DUTIES AND RESPONSIBILITIES

The Council Chair shall preside at all meetings of the full membership and Executive Committee meetings.

The Vice-Chair shall perform all duties of the Chair in absence of the Chair. They may perform such other duties as assigned by the Chair.

The Council shall be responsible for the following:

- The Council shall fulfill the responsibilities of regional councils pursuant to Code of Virginia section 2.2-2485 the Virginia Growth and Opportunity Act (hereafter referred to as "GO VA").
- Demonstrate extensive knowledge of the region's potential for growth that lead to high paying jobs. Identify economic/regional projects that support or encourage collaboration and yield significant new job creation deliverables.
- Review and understand the authority, governance, and administrative role of the GO VA Board in certifying qualified regions and regional councils; including how the Board develops and implements guidelines or procedures for such certification.
- Partner with existing or newly established economic/workforce development organizations to create a focused collaborative project or programs consistent with the Council's economic growth and diversification plan.
- Identify the region's economic growth potential independently or in partnership with neighboring regions. Identify the competitive advantages for collaboration with private-sector investments to accelerate job growth/economic development.
- Advise the Board on best practice initiatives, projects, etc. that encourage collaboration and yield measurable outcomes for job growth in the region.
- Have the authority to enter into agreements through the support organization in order to pursue the goals and objectives of the Virginia Growth and Opportunity Act pursuant to the Code of Virginia and guidelines adopted by the GO VA Board.
- Adhere to the Freedom of Information Act (FOIA) and the Conflict-of-Interest Act (COIA) except as exempted pursuant to §2.2-3711.A.48 of the Code of Virginia.
- Provide for public participation as directed by the Code of Virginia and the Board.
- Conform with guidelines as adopted by the Board.

- Attend full membership meetings on a regular basis.
- Approve meeting minutes of full membership meetings.
- Vote on projects to be recommended for approval by the GO VA Board, denied by the Council, or deferred until a later time.

COMMITTEES AND WORKING GROUPS

GENERAL RESPONSIBILITIES

All committees and working groups shall consist of sufficient numbers to provide broad representation of the Council as appropriate. Committees make recommendations to the Council. Membership in committees must be approved by the Council. Working groups serve to coordinate resources, projects, and direct services. Membership in working groups is determined based on the responsibilities of the working group and in consultation with the Council.

Each committee or working group will elect a Chair to set meeting agendas, coordinate activities, and provide updates at full Council meetings. Chairs will be elected by a majority of the votes cast by that committee or working group’s membership at any meeting at which a quorum is present. Chairs shall serve two-year terms and may serve up to two (2) consecutive terms.

~~Each standing committee will develop an annual action plan in the first quarter of the year that will guide the work of the committee for the year. Annual action plans will be approved by the Council to ensure alignment with the Growth and Diversification plan. Final work products, policies, decisions, and reports of each standing committee will be approved by the Council.~~

STANDING COMMITTEES

The Council will have two standing committees:

- Region 6 Executive Committee
- Region 6 Nominating Committee

Each committee shall appoint a Chair and set meeting dates, times, and locations.

The duties of each committee member shall be implied by the name and function of the committee. Each committee shall report to the full Council.

Committee members shall serve two-year terms.

REGION 6 EXECUTIVE COMMITTEE

PURPOSE

The Executive Committee shall have the power to exercise the powers of the Council where action is necessary or advisable to conduct the day-to-day business of the Council between meetings of the Council, subject to any limitations on the authority of the Executive Committee established by the Council.

COMPOSITION

The Executive Committee will include the Chair, Vice Chair, and three Regional Council members elected by the Council.

DUTIES

The Executive Committee shall be responsible for the following:

- ~~Review and approve projects that do not need to be voted on by the GO Virginia State Board~~ and projects that need GO Virginia State Board approval if the Region 6 Council is unable to meet, conditional on Region 6 Council approval at their next meeting-
- Provide organizational direction and act on behalf of the Council.
- Recommend Council members to the full Council if the Nominating Committee is unable to meet.

NOMINATING COMMITTEE

PURPOSE

The Nominating Committee is responsible for recruiting qualified, willing members to serve on the Council.

COMPOSITION

The Nominating Committee will be composed of three members of the Council.

DUTIES

The Nominating Committee shall be responsible for the following:

- Securing candidates for the Council.
- Presenting a slate of qualified, acceptable candidates to the full membership for approval and vote.

CREATION/DISSOLUTION OF COMMITTEES & WORKING GROUPS

The Council may establish ad hoc committees and working groups as the need arises by a majority of the votes cast by the Council at any meeting at which a quorum is present. The Council must update these bylaws if it wishes to create or dissolve any standing committee.

MEETINGS

MEETING TIMES

The Council shall meet on a regular basis and at a minimum quarterly at a predetermined location and time. The meeting notice of time, location and purpose shall be given to all Council members at least 30 days prior to the date of meeting.

The Council will meet all of the Code of Virginia public meeting requirements (§2.2-3707). Meetings will be advertised a minimum of three business days in advance of the meeting at the following locations: George Washington Regional Commission Website, Middle Peninsula Planning District Commission Website and Northern Neck Planning District Commission Website.

QUORUM

Attendance of a majority of Council members shall constitute a quorum and, unless a greater proportion is required by the GO VA Board for a particular act/vote, the majority (super majority) vote of the Council present and voting at any meeting, at which there is a quorum, shall constitute the Act of the Council (Council may decide if vote is majority or super majority).

SUPPORT ORGANIZATION

The support organization can be a new or existing organization with purposes and competencies including collaborative planning, economic development, or workforce activities within the region.

The support organization may provide data analysis, review of best practices, review and analysis of project proposals, and other duties as determined by the Regional Council.

The support organization will make project recommendations to the Regional Council for submission to the Board and will be responsible for monitoring the impacts of projects in carrying out the economic growth and diversification plan.

The support organization will be responsible for the receiving, use of, and auditing of funds received.

The support organization will have a contract with the regional council that provides for its role as outlined above.

PARLIAMENTARY PROCEDURE

In all matters of procedure not specifically covered by these By-Laws, the most recent edition of Roberts Rules of Order shall be observed.

BYLAWS

The bylaws shall not be amended, modified, or replaced except by a majority action of the Regional Council in an official meeting. Action on amended bylaws may not take place at the meeting in which they are introduced. Action on amended bylaws shall take place a minimum of thirty days after their introduction. The bylaws shall be amended to conform to statutory requirements as required. The Board shall review and approve amendments to the Bylaws.

SEVERABILITY

In the event that any portions of the bylaws are deemed invalid, the remaining portion shall stand.



Financial Report November 2021

Financial Report - Capacity Building Funding - Budget Detail

Mary Ball Washington Regional Council (GO Virginia Region 6)

Report Period: April 2017 - September 2021

Report Date: 12/13/21



	FY17 Capacity Building (No Match)	FY18 Capacity Building (100% Match) MOVED TO PROJECT FUNDING	FY19 Capacity Building (No Match)	FY19 Capacity Building (50% Match) MOVED TO PROJECT FUNDING	FY20 Capacity Building (No Match)	FY21 Capacity Building (No Match)	FY22 Capacity Building (No Match)	Total	Expenditures (since April 2017) by Line Item	Under/Over by Line Item
Region 6 Allocation										
Total	\$400,000.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00	\$250,000.00	\$250,000.00	\$1,400,000.00		
Budget										
GWRC Staffing (Sa	\$195,277.16	\$0.00	\$84,084.94	\$0.00	\$85,000.71	\$108,580.00	\$125,218.19	\$598,161.00	\$453,242.70	\$144,918.30
Project Review Ser	\$24,100.00	\$0.00	\$0.00	\$0.00	\$5,325.00	\$10,000.00	\$10,000.00	\$49,425.00	\$29,425.00	\$20,000.00
Capacity Building C	\$51,065.87	\$0.00	\$76,399.12	\$0.00	\$81,144.13	\$11,920.00		\$220,529.12	\$220,529.12	\$0.00
Project Pipeline Contracts		\$0.00	\$87,500.00	\$0.00	\$70,000.00	\$37,500.00		\$195,000.00	\$195,000.00	\$0.00
Meetings & Facilia	\$4,571.93	\$0.00	\$810.79	\$0.00			\$4,000.00	\$9,382.72	\$5,626.06	\$3,756.66
Travel	\$6,257.06	\$0.00	\$1,010.60	\$0.00	\$15.00		\$6,000.00	\$13,282.66	\$7,588.14	\$5,694.52
Equipment	\$1,722.84	\$0.00	\$194.55	\$0.00	\$8,500.00		\$10,500.00	\$20,917.39	\$18,876.27	\$2,041.12
Marketing/Outrea	\$1,105.14	\$0.00	\$0.00	\$0.00	\$15.16		\$4,500.00	\$5,620.30	\$1,194.10	\$4,426.20
G&D Plan Develop	\$115,900.00	\$0.00	\$0.00	\$0.00		\$80,000.00		\$195,900.00	\$175,066.00	\$20,834.00
Legal Expenses	\$0.00	\$0.00	\$0.00	\$0.00		\$2,000.00		\$2,000.00	\$0.00	\$2,000.00
Future Consulting	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$50,000.00	\$50,000.00	\$0.00	\$50,000.00
Contingency	\$0.00	\$0.00	\$0.00	\$0.00			\$39,781.81	\$39,781.81	\$0.00	\$39,781.81
Project Reserves	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00
Total	\$400,000.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00	\$250,000.00	\$250,000.00	\$1,400,000.00	\$1,106,547.39	\$293,452.61
Expenditures (since April 2017)										
Total	\$400,000.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00	\$206,547.39	\$0.00	\$1,106,547.39		
Under/Over										
Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,452.61	\$250,000.00	\$293,452.61		

Financial Report - Capacity Building Funding - Expenditures Detail

Mary Ball Washington Regional Council (GO Virginia Region 6)

Report Period: April 2017 - September 2021

Report Date: 12/13/21



	GWRC FY17/18	GWRC FY19	GWRC FY20	GWRC FY21	GWRC FY22	Total
Revenues						
FY17 Capacity Building (No Match)	\$400,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400,000.00
FY19 Capacity Building (No Match)	\$0.00	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00
FY20 Capacity Building (No Match)	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00
FY21 Capacity Building (No Match)	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00
FY22 Capacity Building (No Match)	\$0.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$250,000.00
Carryover from Previous Year	\$0.00	\$251,527.70	\$360,533.73	\$219,549.89	\$168,868.26	
Total Revenue	\$400,000.00	\$501,527.70	\$610,533.73	\$469,549.89	\$418,868.26	\$1,400,000.00
Expenditures (since April 2017)						
GWRC Staffing (Salary, Fringe, and Indirect)	\$49,850.69	\$82,437.98	\$147,183.38	\$126,984.27	\$46,786.38	\$453,242.70
Community Futures Staffing	\$0.00	\$9,100.00	\$20,325.00	\$0.00	\$0.00	\$29,425.00
Capacity Building Efforts (no match)	\$0.00	\$23,156.70	\$91,808.29	\$105,564.13	\$0.00	\$220,529.12
Project Pipeline Development	\$0.00	\$0.00	\$125,000.00	\$57,500.00	\$12,500.00	\$195,000.00
Meetings	\$2,446.51	\$1,453.16	\$1,483.05	\$0.00	\$243.34	\$5,626.06
Travel	\$1,753.42	\$2,262.67	\$3,251.57	\$105.55	\$214.93	\$7,588.14
Equipment	\$0.00	\$0.00	\$1,917.39	\$8,703.88	\$8,255.00	\$18,876.27
Marketing/Outreach	\$521.68	\$583.46	\$15.16	\$73.80	\$0.00	\$1,194.10
G&D Plan Development	\$93,900.00	\$22,000.00	\$0.00	\$1,750.00	\$57,416.00	\$175,066.00
Legal Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Future Consulting Needs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Contingency	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Project Reserves	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Expenditures	\$148,472.30	\$140,993.97	\$390,983.84	\$300,681.63	\$125,415.65	\$1,106,547.39
Under/Over						
Total	\$251,527.70	\$360,533.73	\$219,549.89	\$168,868.26	\$293,452.61	\$293,452.61



GENEDGE Report



Retooling Virginia Manufacturers for Strategic Industries:Regional Snapshot – PHASE 2

Current as of December 1st, 2021

Phase 2 information and applications are available!

<https://genedge.org/go-virginia-retooling-virginia-manufacturers-strategic-industries-program>

Next Advisory Committee Meeting: Monday, December 20th, 2021 - 2:00-3:00pm; Jefferson Library, Charlottesville, VA
Remote participation available for GoVA regional advisors and all non-voting attendees

Phase 2 Summary

- Application Count: 39
- Assessments Complete through November is 33
 - 2 assessments being scheduled and 4 applications not moving forward (out of state, incomplete application, not a fit)
- Total Approved Companies: 31
- Total Funding Amounts: Up to \$75K for each approved company
- Info & Webinar Links for Phase 2: GENEDGE YouTube channel: <https://youtu.be/epejVg7IGvA>

Notice: GENEDGE will be accepting up to 38 companies during Phase 2!

Program question or comment? Contact Cheryl Carrico, Program Manager at ccarrico@genedge.org or 276.525.0088

Region 8
Number of applications: 2
Assessments in-process: 0

Region 7
Number of applications: 5 (1 incomplete)
Assessments in-process: 0

Region 2

Number of applications: 3
Assessments in-process: 1
Total approved: 2

Total approved: 2

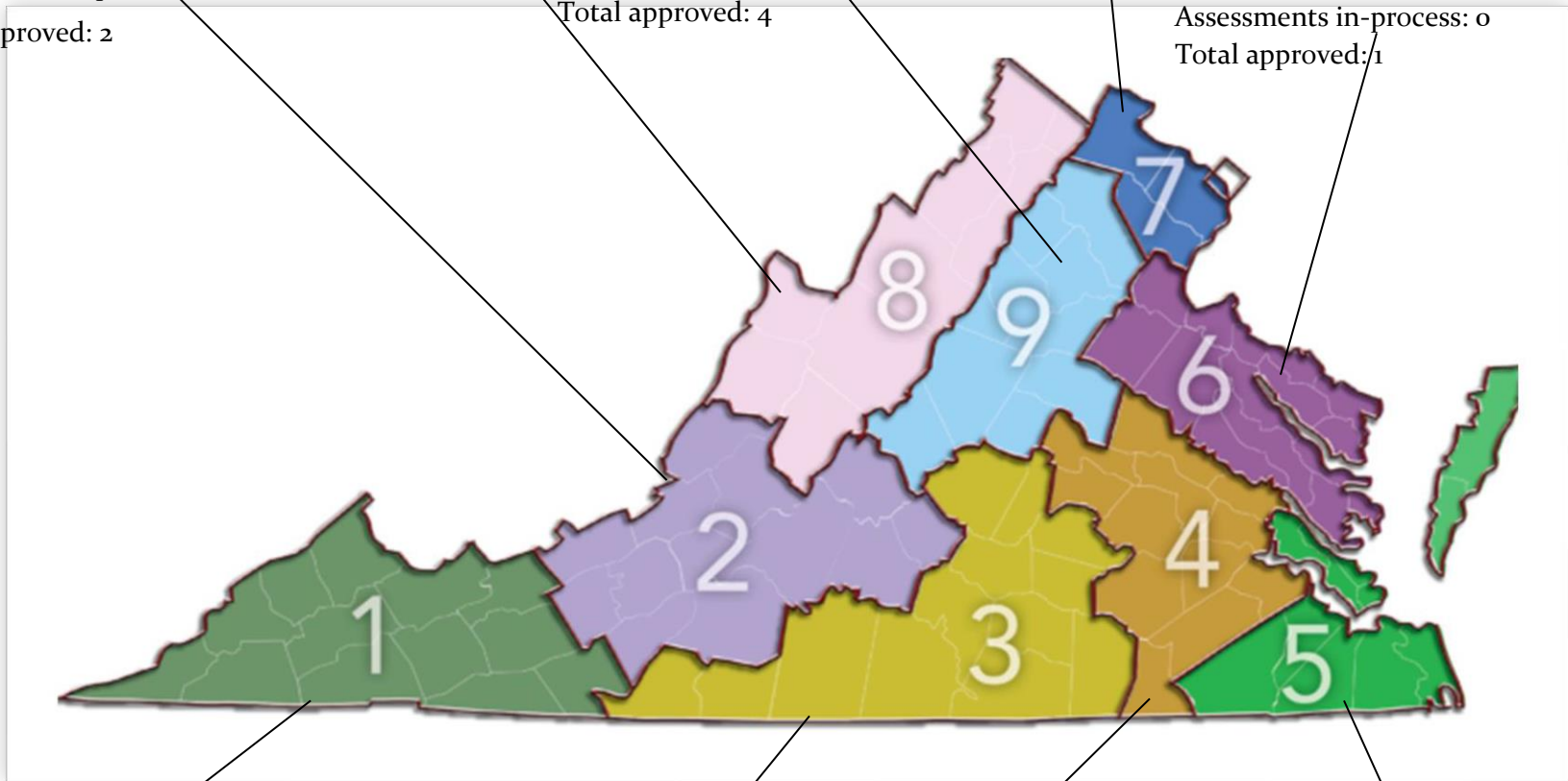
Region 9

Number of applications: 5 (1 incomplete)
Assessments in-process: 0
Total approved: 4

Total approved: 4

Region 6

Number of applications: 1
Assessments in-process: 0
Total approved: 1



Region 1

Number of applications: 5
Assessments in-process: 1
Total approved: 4

Total approved: 5

Region 3

Number of applications: 7
Assessments in-process: 0

Region 4

Number of
applications: 3
Assessments in-
process: 0
Total approved: 3

Region 5

Number of applications: 8
Assessments in-process: 1
Total approved: 7