



Region 6 Regional Council Meeting

Monday, July 25, 2022

10:00am – 1:00pm

In-Person Location – Mary Washington University Dahlgren Campus Room 160, 4224 University Dr, King George, Virginia 22485

Virtual Meeting Location -

<https://zoom.us/j/98992579452?pwd=cnY2em1JRE1XYVFsMDJRTDQ4Mkszd09>

Meeting ID: 989 9257 9452 | **Passcode:** govirginia

To Join by Phone: +1 301 715 8592 | **Meeting ID:** 989 9257 9452 | **Passcode:** 0951530548

AGENDA

10:00 am	Call to Order	William Beale
10:05 am	Roll Call	Ian Ginger
10:10 am	Approval of Members Participating Remotely (ACTION ITEM)	William Beale
10:15 am	Introductions	William Beale
	Staffing Update	Ian Ginger
10:20 am	Consent Agenda (ACTION ITEM)	William Beale
	Approval of April 25, 2022 Minutes	
10:25 am	Public Involvement	William Beale
	Presentations	
10:30 am	Technology Partnering at NSWCD	Jennifer Clift
11:00 am	Northern Neck Workforce Feasibility and Site Selection Study Project	Lisa Hull
	Westmoreland Workforce Training Center Extension Project	Lisa Hull
	Commercial Kitchen at Longwood Hull Springs Project	Lisa Hull
11:25 am	Fredericksburg Regional Industrial Facility Authority	Todd Gillingham
11:40 am	Executive Committee Report and Actions Taken	William Beale
11:50 am	Information Items	Ian Ginger
	Project Status and Pipeline Update	
	ULI/Region 6 Development Summit	
	ERR – PCT Technician project approval	
	Go Virginia Region 6 Budget Update	
	DHCD Budget update	Annie Weidhaas
12:00 pm	Lunch	

Next Meeting: Monday, October 24th, 2022

Location: RCC Warsaw



Approval of Members Participating Remotely (ACTION ITEM)



Members Participating Remotely

DATE: 7/25/2022

Pursuant to Code of Virginia, Title 2.2. Administration of Government, Chapter 37. Virginia Freedom of Information Act 2.2-3708.2. Meetings held through electronic communication means the following provisions apply to all public bodies:

1. Subject to the requirements of subsection C, all public bodies may conduct any meeting wherein the public business is discussed or transacted through electronic communication means if, on or before the day of a meeting, a member of the public body holding the meeting notifies the chair of the public body that:

a. Such member is unable to attend the meeting due to (i) a temporary or permanent disability or other medical condition that prevents the member's physical attendance or (ii) a family member's medical condition that requires the member to provide care for such family member, thereby preventing the member's physical attendance; or

b. Such member is unable to attend the meeting due to a personal matter and identifies with specificity the nature of the personal matter. Participation by a member pursuant to this subdivision b is limited each calendar year to two meetings or 25 percent of the meetings held per calendar year rounded up to the next whole number, whichever is greater.

B. The following provisions apply to regional public bodies:

1. Subject to the requirements in subsection C, regional public bodies may also conduct any meeting wherein the public business is discussed or transacted through electronic communication means if, on the day of a meeting, a member of a regional public body notifies the chair of the public body that such member's principal residence is more than 60 miles from the meeting location identified in the required notice for such meeting.

Notice has been given to the Region 6 Chair, Billy Beale, 3 working days prior to this meeting that the following members are to participate from a remote location that is not open to the public for the following reasons:

Name	Reason for Remote Participation	Location of Participation	Location Open to Public (Yes/No)
Val Foulds	Meeting location is more than 60 miles from principal residence	Lancaster, VA	No



Approval of April 25th, 2022 Minutes



Region 6 Regional Council Meeting

Monday, April 25, 2022

10:00am – 1:00pm

In-Person Location - Virginia Institute of Marine Science Davis Hall Boardroom, 7539 Spencer Rd,
Gloucester Point, VA

Virtual Meeting Location -

<https://zoom.us/j/98992579452?pwd=cnY2em1JRE1XYVFzMDJRTDQ4Mkszd09>

Meeting ID: 989 9257 9452 | **Passcode:** govirginia

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MINUTES

MEMBERS PRESENT AND VOTING: Chair - William Beale, Vice Chair – Rob Quartel, Dr. Derek Aday, Felicia Ainsa, John Anzivino, Bruce Davis (virtual), Jackie Davis, Jan Erkert, Val Foulds (virtual), Steve Goodall, Lisa Hull, Shannon Kennedy, Kim McClellan (virtual), Morgan Quicke, Jeff Szyperski, Linda Worrell

MEMBERS PRESENT, NOT VOTING: Sarah Calveric (virtual), René Daniels (virtual), Joel Griffin (virtual), Kimberly Young (virtual)

MEMBERS ABSENT: Merthia Haynie

STAFF: GWRC –Kate Gibson, Ian Ginger, and Anne Marie Kluempfen

OTHERS IN ATTENDANCE: Neal Barber, Community Features (virtual); Sara Dunnigan and Cody Anderson, DHCD; Liz Povar, The RiverLink Group (virtual); Patti Lisk, Germanna Community College (virtual); Kerry Wiersma, Rappahannock Community College (virtual); Stacie Wind, Rappahannock Area Health Education Center; Percy Ashcraft, King William County (virtual); Dr. Troy Hartley and Sabine Rogers, Virginia Sea Grant

CALL TO ORDER

Mr. Beale called the meeting to order at 10:04 a.m. Mr. Beale asked Ms. Gibson to call the roll.

ROLL CALL

Ms. Gibson called roll and stated a quorum was present.

APPROVAL OF MEMBERS PARTICIPATING REMOTELY (ACTION ITEM)

Mr. Beale stated pursuant to Code 2.2.-3708.2 during meetings held through electronic communication means, the Regional Council must approve members participating remotely. Their names, locations, and reasons for participating remotely must be included in the minutes.

Mr. Beale called the names of the members of participating remotely:

Name	Reason for Remote Participation	Location of Participation	Location Open to Public (Yes/No)
Kim McClellan	Meeting location is more than 60 miles from principal residence	Fredericksburg, VA	No

Bruce Davis	Meeting location is more than 60 miles from principal residence	Fredericksburg, VA	No
Val Foulds	Unable to attend due to personal matter - limit 2 meetings per year	Lancaster, VA	No

Mr. Beale asked for a motion to approve the Council members participating remotely. Mr. Quartel motioned for approval and Mr. Goodall seconded the motion. The motion passed unanimously.

INTRODUCTIONS

Mr. Beale introduced the new GO Virginia Program Director, Ian Ginger. Each Councilmember introduced themselves. Mr. Ginger presented on priority items for the first 90 days of his time in the position.

PUBLIC COMMENT

No comment was received.

PRESENTATIONS

Ms. Dunnigan presented on GO Virginia and an update on state funding for the program. Dr. Hartley presented on the Statewide Competitive project, Launching a Coastal Resilience and Adaptation Economy.

NEW BUSINESS

Application Discussion & Determinations

Ms. Gibson introduced the application from Rappahannock Community College (RCC) and Germanna Community College (GCC) for a Patient Care Technician program in partnership with Rappahannock Area Health Education Center. After discussion by the Council, Mr. Beale asked for a motion to approve the RCC and GCC Patient Care Technician project for submission to DHCD. Mr. Quartel motioned for approval and Mr. Goodall seconded the motion. The motion passed unanimously, with Ms. Kennedy, Mr. Davis, and Mr. Griffin abstaining.

Re-elect Kimberly Young

Ms. Kennedy motioned to approve the re-election of Kimberly Young to the Council, and Ms. Hull seconded the motion. The motion passed unanimously, with Ms. Young abstaining.

CONSENT AGENDA

Mr. Beale introduced the consent agenda item, January 24th Meeting Minutes. Ms. Ainsa noted that she was in attendance but needed to be listed in the minutes. Mr. Szyperski motioned for approval and Ms. Hull seconded the motion. The motion passed unanimously.

OLD BUSINESS

State Board Stakeholder Input Sessions

Ms. Dunnigan provided an update on the state board meeting.

INFORMATION ITEMS IN PACKET

Project Status Update

Mr. Beale noted that the recent project status update was included in the packet.

Financial Report

Mr. Beale noted that the recent financial report was included in the packet.

ADJOURNMENT

Being no further business, the meeting adjourned at 11:54am.

DRAFT



Presentation: NSWC Dahlgren



NAVAL SURFACE WARFARE CENTER DAHLGREN DIVISION (NSWCDD) LEADERSHIP BIOGRAPHY

Ms. Jennifer E. Clift, SSTM *Chief Technology Officer, NSWCDD*



Ms. Jennifer Clift is a Senior Scientific Technical Manager (SSTM) and Chief Technology Officer for the Naval Surface Warfare Center Dahlgren Division (NSWCDD). In this capacity, she is responsible for driving the advancement of NSWCDD's technical capabilities through investments, partnerships, and education to foster innovation and shape the future of Naval Surface Warfare. Her responsibilities include guiding the future direction for NSWCDD technology investments, and providing the vision and technical supervision of science & technology efforts executed by the NSWCDD workforce. She oversees the Center's innovation laboratory, academic partnering, and technology transfer efforts.

She served as deputy head of the NSWCDD Electromagnetic and Sensor Systems Department from 2019 to 2020. Ms. Clift was responsible for the Command's research, development, test and evaluation efforts in the areas of Electronic Warfare, spectrum operations, advanced sensor systems including radar and electro-optics, sensor data collection and exploitation, and Electromagnetic and Environmental Effects. She also served as division head for the Electromagnetic Effects Division from 2018-2019 and the EW & Sensor Systems Division from 2013-2018.

Clift's career highlights include 25 years of experience at NSWCDD in various technical and organizational leadership roles. She served as the Director of the Irregular Warfare Office, responsible for overseeing NSWCDD's irregular warfare portfolio and special technology development initiatives from 2010-2013. In this capacity, she also completed assignments at United States Special Operations Command and United States Central Command.

Clift holds a Bachelor's degree from the University of Mary Washington, a Master of Arts degree in National Security & Strategic Studies with a concentration in Insurgency & Terrorism from the United States Naval War College, and a Master of Science degree in Engineering Systems from the Naval Postgraduate School. She holds a certificate in Systems Engineering and a Diploma in Joint Professional Military Education. Clift is DAWIA certified in SPRDE Level III and Program Management Level I and a member of the Acquisition Professional Community.

Clift was the recipient of the Navy Meritorious Civilian Service Award.



Naval Surface Warfare Center Dahlgren Division

Technology Partnering

Presented by

Ms. Jennifer Clift, SSTM

Chief Technology Officer

Naval Surface Warfare Center Dahlgren Division

WELCOME

GO Virginia Region 6 Council Meeting

July 25, 2022

The Leader in Warfare Systems Development and Integration

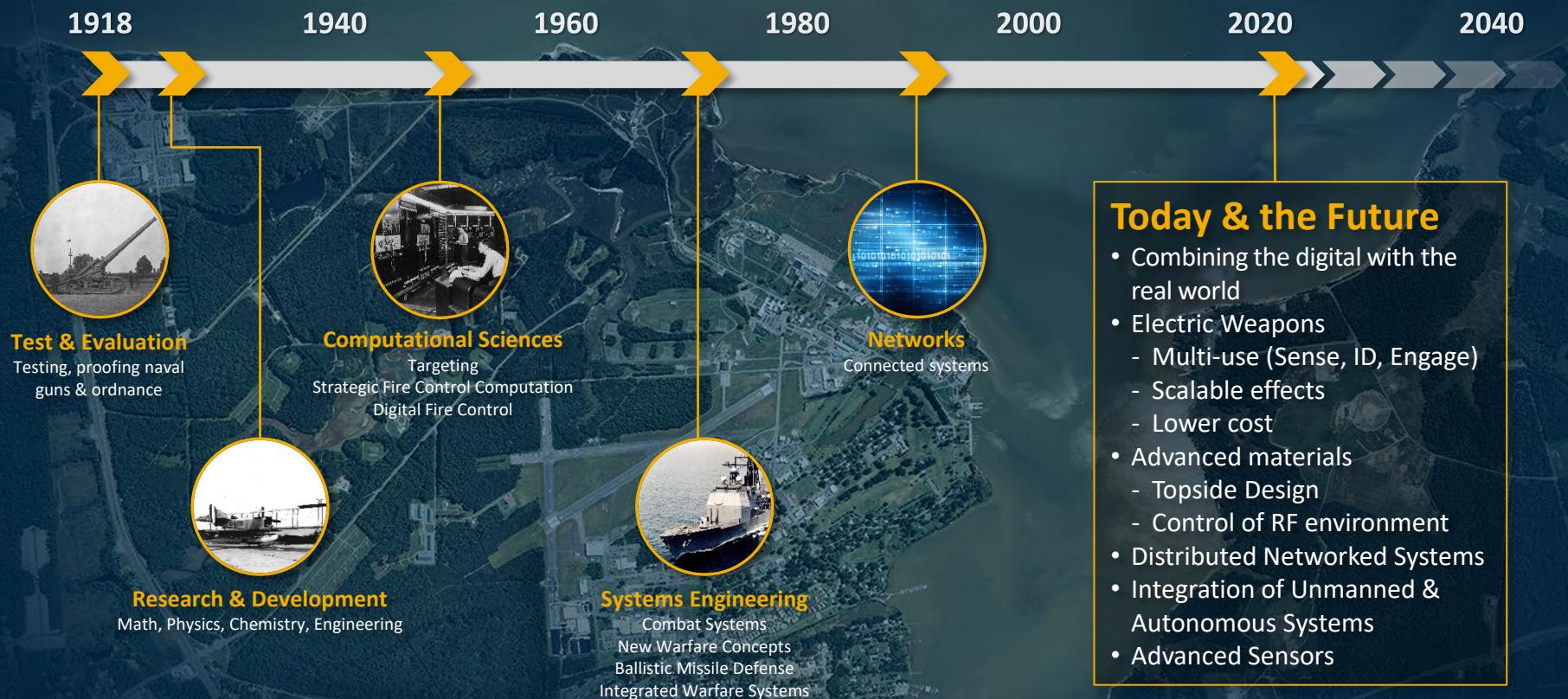


NAVAL SURFACE WARFARE CENTER
DAHLGREN DIVISION
DAHLGREN | DAM NECK

DISTRIBUTION STATEMENT A: Approved for public release; distribution unlimited

Dahlgren Proving Ground: 104 Years

NSWC Dahlgren: A Legacy of Evolution & Revolution



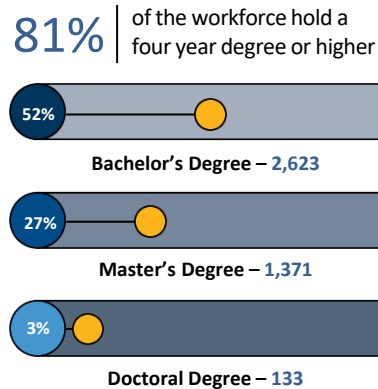
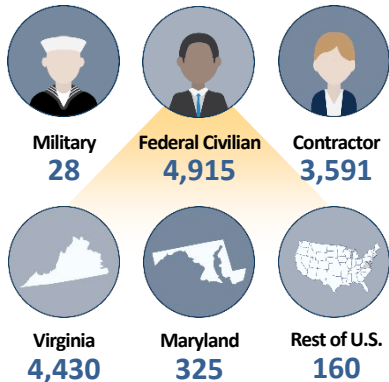
Community Impact

- Annual budget execution = \$1.9B;
100% Working Capital Fund
- NSWCCD is largest Federal R&D employer in the state
- Of our 4,915 government employees, 80%, or 3,900 are part of the technical workforce.



The Navy is the largest single employer in the state of Virginia.
NSWCCD has two primary locations; Dahlgren, VA and Virginia Beach, VA.

OUR WORKFORCE

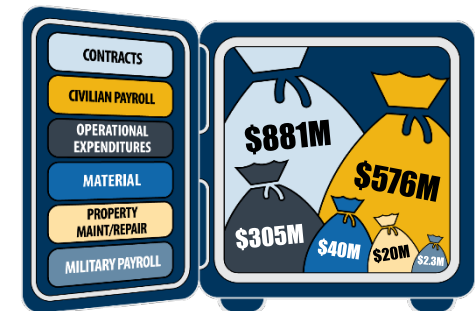


ECONOMIC IMPACT

INCOMING FUNDS: \$1.9B



OUTGOING FUNDS: \$1.9B



ACADEMIC AND INTELLECTUAL IMPACTS



NSWCDD Strategic Direction

MISSION VISION

We deliver warfare systems to protect our nation and defeat our adversaries.

Design, develop, and integrate technologically superior, 21st century warfare systems.

STRATEGIC GOAL 1

Technical Thrusts

Naval Surface Warfare Center Dahlgren Division (NSWCDD) has a broad and diverse research, development, test and evaluation (RDT&E) portfolio, with an emphasis on warfare systems development and integration. As we look at the next five years and beyond to develop future technologies for the Surface Navy and, in the process, strengthen ourselves, our technical priorities will include these five specific technical thrusts:



THRUST 1

Intelligent Automation



THRUST 2

Software Engineering Revolution



THRUST 3

Digital Engineering



THRUST 4

Hypersonic Weapons Advancement



THRUST 5

Information Superiority

Get Real, Get Better!



STRATEGIC GOAL 2

Information Technology (IT) Modernization

Deliver transformational information technology solutions that will increase innovation and collaboration and speed delivery of capability to fleet.

STRATEGIC GOAL 3

Workforce Development

Build the future workforce that maintains mission readiness of the future Navy through strategic planning, hiring, and development.

STRATEGIC GOAL 4

Communication

Communicate the right information to the right people at the right time.

STRATEGIC GOAL 5

Business

Provide effective, efficient, and modern business solutions.

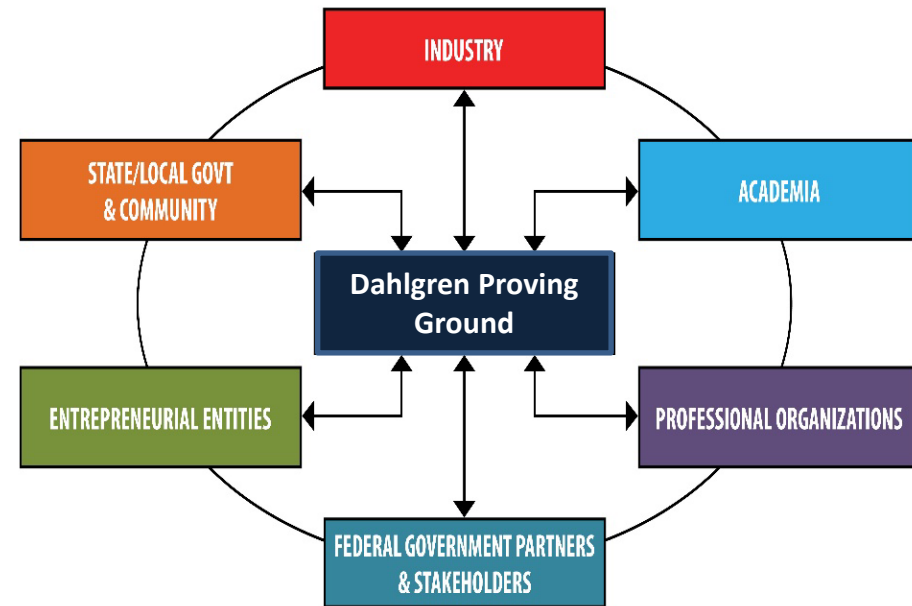
The Leader in Warfare Systems Development & Integration

Strategic Partnering to Accelerate Innovation

Establish and maintain a robust, vigorous, mutually reliant and beneficial alliance of regional partners to provide the foundation of a growing technological hub in the region

Shape a Regional Ecosystem to enhance overall benefits to the Navy, NSWCDD, industry, the community, and academia

- Enhance industry's ability to partner with NSWCDD and contribute with innovative and effective solutions to Naval Surface Warfare engineering challenges
- Increase technology and knowledge transfer
- Provide opportunities for academia to contribute to and leverage from innovative research and development at NSWCDD
- Enable technology advancement across numerous industrial sectors through experimentation in the Dahlgren Proving Ground



Opportunities for Technology Growth through Strategic Partnering

- **Technology growth areas supported**
 - *Cybersecurity, Artificial Intelligence, Unmanned Systems, Quantum Computing, and advanced Modeling & Simulation*
- **Collaboration with innovation centers and technology firms to accelerate capability development, attract new talent to the region, and increase commercialization opportunities**
- **Academic growth via K-12 STEM initiatives, college & university research, increased grants and capstones and faculty relationships**
- **Technology Prize challenges for universities and small business**
- **Infrastructure growth to support small businesses, academia, and industry partners in simulation, prototyping, and testing**
 - *Experimentation via the Dahlgren Proving Grounds*

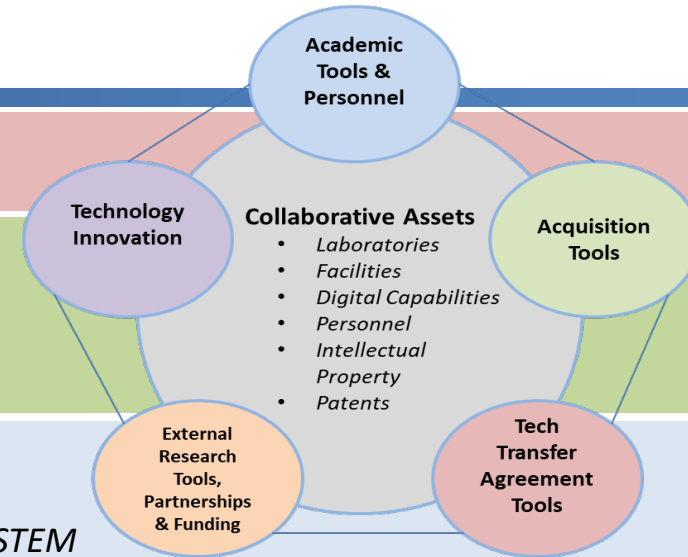


Investments Support Regional Economic Growth and Workforce Development Opportunities



Strategic Partnering and Collaboration

Notable Partnerships



- **NVIDIA:** *Collaborations in AI/ML and autonomous systems*
- ***Microsoft:** *Explorations in Quantum Computing*

- **SAAB:** *Unmanned Systems Integration R&D*
- **General Atomics:** *Unmanned Systems Ship integration R&D*
- **MITRE:** *Data & Cybersecurity Analytics*
- **Lockheed Martin Center for Innovation:** *Experimentation, wargaming*

- **Johns Hopkins University:** *Data fusion research; Machine Learning*
- **Virginia State University:** *AI/ML Deep Learning Research*
- **Virginia Commonwealth University:** *Senior Innovation Projects to support STEM*
- **Carnegie Mellon University:** *Development of a Systems Engineering Process for AI-enabled systems*
- **University of Mary Washington:** *Program Management Education, STEM, & Technology Innovation*
- **Virginia Tech:** *Advancements in MBSE; Software Security, Quantum Computing, Sensors, AI/ML*
- **University of the District of Columbia:** *STEM Engagement*
- **Germanna Community College:** *Cybersecurity and engineering technical talent pipeline, STEM Engagement*
- **George Washington University,** *Hypersonic Weapons Research*
- **Howard University,** *Hypersonic Materials Exploration*
- **North Carolina State University,** *Hypersonic Research*
- **University of California – Davis,** *Artificial Intelligence Machine Learning*
- **University of Virginia,** *Materials Exploration, Laser Systems*

- **Fredericksburg Regional Alliance**
- **King George Economic Development Authority**
- **Stafford County Economic Development, Smart City**
- **Virginia Economic Development Partnership**

- **George Washington Regional Commission**
- **Virginia Innovation Partnership Corporation**
- **Spotsylvania County** * In Process
- ***National Science Foundation**

Fostering Innovation and Technology Transfer through Strategic Partnerships

K-12 STEM Accomplishments

- **Inspiring K-12 students through programs that improve student/educator experience**
 - Robotics education and competitions
 - Coding Clubs
 - Summer camps and workshops
 - Imagine your future events
 - Mentoring and coaching
- **Promoting participation in STEM with underserved populations**
 - Partnering with UMW and UDC to increase STEM engagement across the region
- **Educator professional development workshops**
- **Successful virtual STEM outreach & engagement**
- **Equipment donations to local schools**



Renewing the Force Behind the Fleet



ENSURING WARFARE SYSTEMS SUPERIORITY

The Leader in Warfare Systems

Development and Integration



**Closeout Memo Northern Neck Workforce Training Feasibility
and Site Selection Study**

NORTHERN NECK TRAINING FEASIBILITY & SITE SELECTION CLOSEOUT REPORT

PROJECT DESCRIPTION

This project will examine current and future workforce needs and the requirements for undertaking appropriate training to meet the available jobs of today and in the future. GO Virginia funding will be used for an assessment that will include a blueprint of what is needed by local companies and other workforce needs, prioritization for implementation, cost estimates, and the necessary steps to improve the quality and quantity of workforce training in the region.

Statewide Project Theme	Workforce Development
Region 6 Priority Industrial Cluster	Professional, Scientific, and Technical Services; Manufacturing
GO Virginia Request	\$62,500
Match	\$62,500
Source of Match	U.S. Department of Labor
Project Type	Enhanced Capacity Building
Localities	Richmond County, Westmoreland County, Lancaster County, Northumberland County, Essex County, Gloucester County
How does it create higher paying jobs?	This project creates higher paying jobs by understanding what training needs are necessary to create higher paying jobs in this sub-region.

Activities	Feasibility study: to include an assessment of the Rappahannock Community College service area to determine the demand for training, estimate the cost for training delivery options for every type of training, determine potential building locations, provide regional site selection analysis, and recommendations for further steps. Formation of management team: to include grant partners, the Northern Neck PDC, Bay Area Consortium Workforce Development Board, and Rappahannock Community College to oversee the study process, RFP, and consultant selection. Formation of technical advisory committee: to include local industry representatives, education stakeholders, economic development officials, localities, and chambers of commerce from the Middle Peninsula and the Northern Neck, to be chaired by the president of Rappahannock Community College (RCC), to provide guidance for the training needs assessment in the entire RCC service area through meetings with the consultant.
Products	Workforce Training Feasibility & Site Selection Study

ACTIVITIES & PRODUCTS

The following are the activities and products and staff comments regarding each:

- **Feasibility study:** to include an assessment of the Rappahannock Community College service area to determine the demand for training, estimate the cost for training delivery options for every type of training, determine potential building locations, provide regional site selection analysis, and recommendations for further steps.
 - MET; The final deliverable is the document titled “A Workforce Study for the Northern Neck” produced by Grella Partnership Strategies (GPS). Rappahannock Community College will be utilizing this workforce study in future grant applications for expanding training to meet employer needs and inaugurating programming for internships and apprenticeships in an effort to create a pipeline of trained workers to support existing industries in the region. This document has already led to one successfully funded GO Virginia project, Promoting Careers in Aquaculture.
- **Formation of management team:** to include grant partners, the Northern Neck PDC, Bay Area Consortium Workforce Development Board, and Rappahannock Community College to oversee the study process, RFP, and consultant selection.
 - MET; The management team consisted of representatives from the Northern Neck PDC, Bay Area Workforce Development Board, and Rappahannock Community College. The management team participated in the consultant selection process. RCC President Dr. Shannon Kennedy met regularly with the consultants, in-person and via videoconference or phone due to restraints imposed by the pandemic.
- **Formation of technical advisory committee:** to include local industry representatives, education stakeholders, economic development officials, localities, and chambers of commerce from the Middle Peninsula and the Northern Neck, to be chaired by the president of Rappahannock Community College (RCC), to provide guidance for the training needs assessment in the entire RCC service area through meetings with the consultant.
 - MET; Employer roundtables were held with Rappahannock Community College, Bay Area Consortium Workforce Development Board, Northern Neck PDC, and industry partners in marine trades, technology, manufacturing, healthcare, aquaculture/agriculture, and hospitality.



**Closeout Memo Westmoreland Workforce Training Center
Extension**

WESTMORELAND WORKFORCE TRAINING CENTER EXTENSION CLOSEOUT REPORT

PROJECT DESCRIPTION

This project requested GO Virginia ERR Fast Access funds to fund the rent and utilities of the program for 1 additional year due to the impact COVID-19 had on the training program.

Statewide Project Theme	Workforce Development
Region 6 Priority Industrial Cluster	Manufacturing
GO Virginia Request	\$36,000
Match	\$18,000
Source of Match	Westmoreland County
Project Type	ERR Fast Access
Localities	Westmoreland County and Northumberland County
How does it create higher paying jobs?	This project creates higher paying jobs by training 30 welders and 10 machinists over a one-year period.

Activities	Support monthly expense costs to allow continuation of welding and machinists programs
Products	- Continuation of operations for the Westmoreland Workforce Training Center 30 welders and 10 machinists trained 15 welders and 5 machinists hired

SUMMARY OF OUTCOMES

1. What did the project do?
 - a. The Westmoreland Workforce Training Center (WWTC) Expansion Project was designed to continue the welding pilot program at the Westmoreland Workforce Training Center, which was initiated through a multi-partner collaboration with GO Virginia funding and added machining training through Rappahannock Community College.
 - b. Due to the impacts of the pandemic, at the conclusion of the first welding grant, RCC was unable to incorporate the Westmoreland Workforce Training Center into its budget. This GO Virginia Economic Resiliency and Recovery Grant was to allow the program to continue while RCC took the necessary steps to include the costs of facility operation and instruction into its budget.
2. What were the key outcomes?
 - a. The Outcomes of the project as outlined in the contract were: 1) continuation of operations for the Westmoreland Workforce Training Center; 2) 30 Welders and 10 Machinists trained; and 3) 15 welders and 5 machinists hired. Achieved metrics were: 1) the WWTC remained open as much as allowable through the pandemic; 2) 32 Welders were trained and 3 Machinists were trained, due to the loss of the Industrial Machining Instructor; 3) Seven welders were hired and two machinists

were hired. Many program participants achieved 'stackable' credentials which command a higher hourly wage.

- b. To track hires through voluntary reporting, Rappahannock Community College staff attempted to contact 31 welders who completed training and was able to reach sixteen of them and determine that a total of seven were hired.
3. What does this mean for the region?
 - a. Program success was measured regionally by the continuation of the facility which was able to remain open through GO Virginia support at a critical juncture of the pandemic and conclusion of the first project. This COVID-related funding allowed the worthwhile work to transition to Rappahannock Community College and extend the facility to offer additional classes at the site. Regionally, offering workforce training near two of the area's three publicly owned commercial sites enables the region to promote economic development sites proximate to the existing training component at the WWTC. Anecdotally, industries in all three sub-regions hired individuals trained at the WWTC over both projects.
4. How do you plan on continuing efforts moving forward?
 - a. RCC through the Virginia Community College System has committed to a lease of the facility and has taken over all costs of operating the WWTC. Multiple welding training classes continue to be offered at this site today, due to GO Virginia support.



Closeout Memo Commercial Kitchen at Hull Springs

COMMERCIAL KITCHEN CLOSEOUT REPORT

PROJECT DESCRIPTION

This project proposes a feasibility study for a commercial kitchen located at Longwood Hull Springs in Westmoreland County. Should the results of the study indicate that a commercial kitchen establishment would be feasible in the Northern Neck, the idea is to co-locate the facility in the dining hall at Longwood Hull Springs for food preparation for resident students and faculty members.

Statewide Project Theme	Entrepreneurial Activities
Region 6 Priority Industrial Cluster	Manufacturing
GO Virginia Request	\$50,000
Match	\$50,000
Source of Match	U.S. Department of Agriculture-Rural Development
Project Type	Enhanced Capacity Building
Localities	Westmoreland County and Northumberland County
How does it create higher paying jobs?	This project creates higher paying jobs by providing an understanding of the ecosystem in which food manufacturers can operate a commercial kitchen.

Activities	Customer interviews: conduct customer interviews to include who would use the facility and who they would sell their products. Feasibility study: for a commercial kitchen located at Longwood Hull Springs in Westmoreland county. The scope of the study will include the operations, business model, examination of the use of integrated digital supply chain technology, and space plan with equipment specifications for a commercial kitchen with a canning/food preservation component, and culinary arts training through RCC.
Products	Commercial kitchen feasibility study to include customer interviews and feasibility study.

SUMMARY OF OUTCOMES

1. What did the project do?
 - a. This project conducted a feasibility study for a commercial kitchen located at Longwood Hull Springs in Westmoreland County.
 - b. The project produced two feasibility studies that combined to complete the due diligence phase of the project: 1) the initial feasibility outlining the need, businesses that would be served, and culinary arts training possibilities at the Baliles Center; 2) the preliminary architectural review that included all necessary studies for designing and building a commercial kitchen with a workforce training component.

- c. Northbound Ventures, LLC was selected to perform the study, following the issuance of an RFP, and receipt of responses from two other firms. Northbound Ventures, LLC is a small, woman-owned consultant firm from Vermont.
 - d. With a focus on the potential intersections a commercial kitchen versus a catering kitchen could open, the study team conducted both primary and secondary research. Primary research consisted of stakeholder interviews, a survey of local farm and food stakeholders, and four-day site visit to the Northern Neck to assess existing assets and meet with potential local food partners. Secondary research is gathered from publicly available databases, institutional and business websites, industry reports, media outlets and previously commissioned studies.
- 2. What were the key outcomes?
 - a. The conclusion of the first study, that a commercial kitchen was not currently available in the region, and that such a facility would result in small business growth, and that there are currently more jobs available in culinary arts than those trained, shaped the course of the next study. The preliminary architectural review was overseen by Northbound Ventures and provided site preparation plans, drawings, equipment needs, and estimates of probable costs, which will be used to seek funding for the construction of the facility. The project shared in equal cost with federal funding from USDA.
- 3. What does this mean for the region?
 - a. That the implementation of a commercial kitchen and culinary training facility would lead to a trained workforce to fill the gaps in the industry that exist in the region.
- 4. How do you plan on continuing efforts moving forward?
 - a. This study provided the culinary component of a larger grant application for facilities development, including residential units, academic classroom space, indoor/outdoor event center and gathering spaces at the Baliles Center for Environmental Education. After site work is completed, and buildings are constructed, equipment will need to be funded for this project, which may be appropriate for a GO Virginia project implementation application.
- 5. Did you find/discover anything interesting or surprising?
 - a. While the initial concentrations of the projects were on farmer demand/readiness for value-added production and culinary arts programming, research has revealed even more integration points for local economic development.



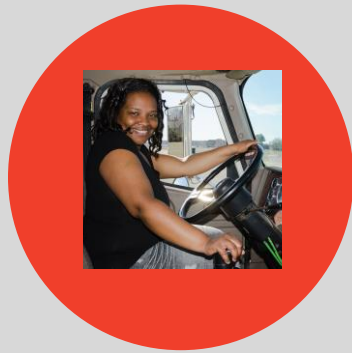
Presentation: Northern Neck PDC Projects



WORKFORCE STUDY, WELDING EXPANSION, AND COMMERCIAL KITCHEN PROJECTS

Investments in building a trained workforce
for existing industries in the Northern Neck

Three Projects – multiple partnerships



NORTHERN NECK WORKFORCE
AND SITE SELECTION FEASIBILITY
STUDY: BAY CONSORTIUM
WORKFORCE DEVELOPMENT
BOARD, INC, RAPPAHANNOCK
COMMUNITY COLLEGE PER
CAPITA ALLOCATION GRANT



WESTMORELAND WORKFORCE TRAINING
CENTER EXTENSION: WESTMORELAND
COUNTY (SUBGRANTEE), RAPPAHANNOCK
COMMUNITY COLLEGE
ECONOMIC RESILIENCE & RECOVERY
GRANT



COMMERCIAL KITCHEN STUDY:
LONGWOOD UNIVERSITY
FOUNDATION, RAPPAHANNOCK
COMMUNITY COLLEGE, US
DEPARTMENT OF AGRICULTURE –
RURAL DEVELOPMENT PER CAPITA
ALLOCATION GRANT

- Add courses on Marina Management and marine trades staffing skills, including boat handling, fiberglass technicians, diesel operation, diesel mechanic, small engine (in-board and out-board) mechanics, heavy equipment operators, electronics technicians, HVAC, those skilled in rigging
- Add sessions on entrepreneurship to courses on various industries and business management classes. Add relevant workshops in partnership with area chambers.
- Expand course offerings on the construction trades
- Consider adding courses for Heavy Equipment Operation
- Expand course offerings on computers and cybersecurity
- Expand course offerings for hospitality and tourism
- Expand course offerings regarding diesel operation and repair
- Continue to expand courses on CDL
- Fine tune course offerings on agriculture and aquaculture to ensure they meet employer needs
- Conduct regular reviews on courses and employer needs in various Northern Neck and Middle Peninsula Industries
- Increase types and number of interactions the with local employers to assess their changing needs

Workforce Study Recommends:

- Additional course offerings in high-volume, high-need local industries
- Increasing ongoing channels of communication between employers & RCC (so employers are training-aware)
- Attracting more workers/population

Expansion of training locations

CHOOSING A SITE FOR EXPANDING RCC OPERATIONS, AS NEEDED

If RCC decides to focus on the recommendations that include adding or expanding courses, they may be able to absorb this kind of growth internally. However, should the college take on an industry, such as construction, that requires more hands-on work and possibly large machinery and equipment, then an additional location would be needed.

It is suggested that a prime location for RCC expansion would be the Westmoreland Industrial Park.

Culinary Arts Training

The key to culinary arts training is the availability of a commercial quality kitchen. Robust demand from numerous employers such as restaurants, and long-term care facilities supports the need for a culinary arts training facility in the Northern Neck. A planned dining facility at Longwood Hull Springs outside of Montross could have a commercial kitchen with nearby classrooms that would meet the culinary arts training space and building requirements.

Long-term utility of study for RCC

- In-depth look at curriculum, comparative study of offerings with other CCs
- Employer interviews & industry roundtable discussions on workforce topics
- Road map for filling gaps in the region
- Plan for use in grant applications to expand or create programming to meet employer needs



Westmoreland Workforce Training Center Expansion



- Continued the successful welding program through the pandemic to transition responsibilities to RCC – operational today
- Trained 32 welders (individuals) (over 55 stackable credentials were awarded)
- Trained 3 machinists
- Hired 8 welders and 2 machinists (determined through phone interviews from RCC to participants)
- Original program developed to retain existing industry, which now employs 220 in Montross and 30 in Callao

OUTCOMES/PRODUCTS

- Continuation of operations for the Westmoreland Workforce Training Center
- 30 welders and 10 machinists trained
- 15 welders and 5 machinists hired

Commercial kitchen feasibility study at Baliles Center for Environmental Education at Longwood Hull Springs

- Scope included co-locating a commercial kitchen, culinary arts training, and dining facility at the Longwood University site outside of Montross
- Study allowed for 2 phases: 1) Northern Neck focus on the culinary environment, needs assessment, suppliers, and potential users; 2) preliminary due diligence for construction and use of a facility





Closeout Memo Fredericksburg Regional Alliance RIFA

FRA RIFA CLOSEOUT REPORT

PROJECT DESCRIPTION

This project will form a Regional Industrial Facilities Authority (RIFA) in accordance with the Virginia Regional Industrial Facilities Act (Va. Code Section 15.2-6400-6416) for the City of Fredericksburg, Caroline County, King George County, Stafford County, and Spotsylvania County.

Statewide Project Theme	Site Development
Region 6 Priority Industrial Cluster	Manufacturing
GO Virginia Request	\$14,665
Match	\$7,335
Source of Match	City of Fredericksburg, Carolina County, King George County, Stafford County, and Spotsylvania County.
Project Type	Enhanced Capacity Building
Localities	City of Fredericksburg, Carolina County, King George County, Stafford County, and Spotsylvania County.
How does it create higher paying jobs?	By creating the structure of the RIFA, the localities will be better positioned to collaborate on site development.

Activities	1. Coordinating the adoption of required ordinances by the participating jurisdictions. 2. Filing the required documentation with the secretary of the commonwealth. 3. Preparing a governing agreement and bylaws to establish procedures for the internal operations of the RIFA, and its board, all in accordance with VA RIFA. 4. Creating a form of participation agreement suitable for use on future projects that may be pursued by the RIFA.
Products	Legal formation of the Fredericksburg Regional Industrial Facilities Authority

SUMMARY OF OUTCOMES

1. What did the project do?
 - a. Successfully created the Rappahannock Regional Industrial Facilities Authority with the City of Fredericksburg and King George County serving as the first two members. Other localities have the ability to join the RIFA at any time.
2. What were the key outcomes?
 - a. City of Fredericksburg and King George County both adopted RIFA ordinances and unanimously approved bylaws to establish the entity. Future participation agreements will uniquely reflect the individual project. This includes any cost/revenue sharing agreements.

3. What does this mean for the region?
 - a. It will enhance the economic base for the Member Localities by developing, owning, and operating one or more facilities on a cooperative basis involving its Member Localities, which concurrent ordinances will be filed with the Secretary of the Commonwealth causing the creation of the Authority.
 - b. The exercise of the power granted by the Act shall be in all aspects for the benefit of the inhabitants of the Region and other areas of the Commonwealth, for the increase of commerce, and for the promotion of their safety, health, welfare, convenience and prosperity.
4. How do you plan on continuing efforts moving forward?
 - a. The RIFA has the ability to fund projects through individual partnership agreements between any participating localities. A small percentage of each project will be used to continue to fund the organizational expenses of the RIFA, which includes any future legal, accounting, and/or business operating expenses associated with the RIFA.
5. Did you find/discover anything interesting or surprising?
 - a. The difficulties experienced during the process primarily came from trying to coordinate language comments and edits from five different city/county attorneys and then navigating those to their respective city council/boards of supervisors. While we are happy that the City of Fredericksburg and King George County were able to agree on the language to adopt the ordinance and establish the RIFA, we remain hopeful that additional localities will join in the future.



Executive Committee Report



SUMMARY OF ACTIONS TAKEN AT EXECUTIVE COMMITTEE MEETINGS

The Region 6 Executive Committee met on June 25. Below is a summary of the actions taken during those meetings.

Fiscal Year 2023 Capacity Building Budget Approval

Summary of Actions Taken: The Executive Committee approved the FY23 Capacity Building budget. The budget funds salaries for Region 6 staff, marketing and communications, meetings and workshops, travel, supplies and equipment, and contract services. A detailed breakdown of the budget as well as a narrative are provided in the meeting packet.



Project Status Update



Mary Ball Washington Regional Council

GO Virginia Region 6

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REPORT DATE 7/25/2022

PROJECTS IN THE PIPELINE

Project Name	Region 6 Approval	State Board Meeting Date	Issues
Bay Consortium Workforce Development Board Workforce Project	8/15/2022	N/A - ECB	

PROJECTS APPROVED IN CONTRACT NEGOTIATIONS

Project Name	Region 6 Approval	State Approval	Issues
RCC/GCC Patient Care Technician	4/25/2022	6/14/2022	Confirming whether to use RCC or RCC Foundation as sub-recipient

OPEN PROJECTS

Project Name	Start Date	End Date	Description of Activities this Quarter	Actions
Cybersecurity Certification Program (Implementation)	5/1/2019	OG: 4/30/2021 New: 1/31/2022	Project staff are preparing closeout materials.	● Processing closeout
Germanna Community College Engineering, Information Technology, Computer Science and Cyber - Tech Talent Pipeline Project (Implementation)	2/1/2021	1/31/2023	Germanna continued outreach to middle and high schools. In addition, preparation for summer 2022 camps were finalized and supplies received. Outreach to county school divisions is ongoing and expanding. This included outreach at Drew Middle School and Garrison Woods. Continuing to recruit for the Tech Talent Advisor Council and will implement the Delphi technique once the committee has been assembled. Equipment (computers) needed for course offerings has been received and installed.	● On Track



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			Discussions continue concerning the web portal that will promote IT/Cybersecurity. IT, Engineering (STEM) Camp (7/11-7/14) and Cyber Camp (7/18-7/21) preparations were finalized. 15 High School teachers completed COMPTIA A+ training June 6 – June 10. 14 of 15 teachers passed the test on the first time they took it. 5 IT/Cyber Adjuncts have been hired and ready to teach. Current project barriers include that the State purchasing system, eVA, was offline and delayed ordering of equipment. This has impacted our ability to purchase equipment. Germanna is currently rolling out a new website, so the web portal for IT/Cybersecurity is in the planning, however not executed yet because of the overall website rollout.	
Launching a Coastal Resilience and Adaptation Economy (Statewide Competitive)	4/1/2021	3/31/2023	During this past quarter the following progress was made on the Resilience Entrepreneurship Capacity & Accelerator Services portion of the project. Winners of the business competition were selected and announced. Kick-off calls were held with each of the business competition winners. University teams submitted statement of qualifications specific to the defined topics in the announcement. Nine SOQs were submitted and 4 university partners (James Madison University, George Mason University, Old Dominion University, and Norfolk State University) were selected to partner with businesses. Kick-off meetings with university partners held and business workplans shared. VASG attended and presented on the project at the Middle Peninsula Public Access Authority Board	● On Track



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			Meeting. MOU between Virginia Sea Grant and MP Public Access Authority signed. Resilience Design R&D Extension co-funded position between VASG and VT has been filled. Wendy Stout to being August 15th. This position will support the Go Virginia Project. In June, met with the architecture/engineering/construction (AEC) and maritime industries regarding growing participation in the consortium project.	
Rapp Region Entrepreneurship	7/1/2021	6/30/2023	The project team quickly onboarded the two positions funded by this grant. The first VA-RAP is ready to fully launch in April. Held 34 group meetings in the Testbed and 17 events to engage entrepreneurs, engaging 348 entrepreneurs and serving 28 businesses. Redesigned Testbed website.	● On Track
RIoT Pre-Accelerator Program	12/15/2021	12/14/2023	Concluded first successful cohort in VA-RAP with 7 participants. It is anticipated that a culmination event for cohort will be a pitch night on 8/24. Companies in the cohort are/were Ioterra, Tidalmed, Geo Innova, Latticet, Rivere, Cocoflo, Beautometry. They provide a range of services and technologies from medical, environmental, consumer goods, smart cities, and IoT sectors. Continuing to see great success on project implementation in the Virginia Smart Community Testbed. In this quarter they have completed the end to end demonstration project for smart lighting and connectivity, a demonstration of autonomous lawn mowers, and integrated a smart	● On Track



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			camera solution into the Testbed. Two of these projects include the first deployment of these technologies in the United States. Outcomes include completion of the first cohort for VA-RAP. With 7 participating companies. These have lead to one product in production and 2 additional projects we may field test in the VA Smart Community Testbed. Saw a steady number of entrepreneurs engaged in the quarter and an increase in businesses served through (daily) meetings with various companies regarding the VA-RAP or Testbed programs in one capacity or another. Currently on pace with all scheduled milestones with no current barriers to delivering those on time in the future.	
FXBG Chamber Internship Project	2/14/2022	2/13/2023	Internship expo was successfully held on April 26th, 2022. 50 businesses in attendance with 450 (+) students attended. Lead to 15 ongoing internships. Currently attempting to collect data on internships. Held a workshop on May 11, 2022 focusing on internship success. 25 attendees. Hiring workshop held on June 22nd, 2022. Part of the hiring series workshops. Focused on non-traditional job seekers. Saw 30 attendees and included a panel discussion from Virginia Career Works Center. Working on continuing workshops series and tracking internship data from the Expo.	● On Track
RCC Promoting Careers in Aquaculture	5/16/2022	8/15/2023	Project team successfully identified eight employer partners: KCB Oyster Holdings, Little Wicomico	● On Track



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			Oyster Company, LLC, Matheson Oyster Company, Rappahannock Oyster Company, Shores and Ruark Oyster Company, Virginia Institute of Marine Science, Ward Oyster Company, Oyster Seed Holdings. Started forming the Project Advisory Committee. Waiting for response from invitations. RCCEFI established formal contractual agreements with two entities: • Virginia Polytechnic Institute and State University. VT will support business development and industry training needs, lead the project advisory committee and provide one instructor for the 2023 summer session. • Sara Chaves Beam of Sunrise SeaFarm. Ms. Beam will serve as a consultant and will lead curriculum development and instruction for the program.	
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CLOSED PROJECTS

Project Name	Start Date/ End Date	Project Summary
Flex Space (ECB)	4/16/2018 - 4/15/2020	This project initiated a study for the site characterization and building development of a 20,000 square foot flexible office building in the Town of Montross. GO Virginia funding was utilized for due diligence activities including a Phase 1 Environmental Site Assessment, Threatened and Endangered Species Review, Archaeological and Architectural Review, geographic and topographic surveys, and schematic site and building designs. This project applied for an implementation grant (Westmoreland Site Development) but was denied by the State Board in June 2021.
PamunkeyNet (ECB)	4/25/2018 - 4/24/2020	This project assists with the design and implementation of a sustainable business model for high-speed broadband delivery to underserved areas of Region 6. GO Virginia funding was utilized for the development of a business plan



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		and the creation of a new legal enterprise owned by the Pamunkey Tribe, which will serve as a conduit to currently untapped federal resources for broadband development. State broadband resources previously deployed in the region resulted in broadband infrastructure plans, but a business plan is still vital to the region's ability to seek any available resources for broadband implementation. There has been no further work done on this project.
Welding Training (Implementation)	7/1/2018 - 6/30/2020	This project created a new welding training program at Rappahannock Community College. GO Virginia funds were used to equip a welding training facility with 15 workstations and train 40 welders for employment at local businesses within Region 6. Project outcomes included 102 students trained, 73 credentials awarded, 32 new jobs created, and six new programs implemented. This project received an extension with ERR funding to continue training.
NN Site, Building & Infrastructure Study (CB)	4/1/2019 - 3/31/2020	This project completed a site, building, and infrastructure study of the Northern Neck region. GO Virginia funding was used to 1) review all inventory of sites and building in the region; 2) create a feasibility study for three potential commercial/industrial sites located in three counties; 3) complete an infrastructure capacity evaluation to address potential business growth in two localities. There has been no further work done on this project.
MPA Business Site Readiness Planning (CB)	7/1/2019 - 6/30/2020	This project completed a site characterization study of up to 16 sites in the Middle Peninsula region. GO Virginia funding was used to study of up to 16 sites in the Middle Peninsula; recommend sites for further evaluation of development as a regionally-owned property; provide recommendations on market potential for properties in the ownership of the Middle Peninsula Public Access Authority; and make recommendations on steps to take to create a nutrient bank. There has been no further work done on this project.
Good Jobs Here (CB)	3/1/2019 - 2/28/2020 Ext 7/31/2020	This project completed planning activities towards documenting a 1) better focus all the region's economic development efforts, 2) draw together a variety of elements and organizations to have a larger and more sustained impact, 3) increase the use of available Go Virginia funds for successful and innovative projects, and 4) prepare the community for an even more positive future. There has been no further work done on this project.
VASG Planning Grant (ECB)	7/1/2018 - 6/30/2020; Ext 12/30/2020	This project completed planning activities toward building a new industry cluster in Virginia, a water management economy that integrates workforce development, research and development, innovation, and commercialization. This project used its finding to apply for and receiving funding in a statewide competitive project, Launching a Coastal Resilience and Adaptation Economy, to continue efforts.



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Fredericksburg Regional Alliance Industry Cluster Analysis (ECB)	6/5/2020 - 12/31/2020	The Fredericksburg Regional Industry Cluster Analysis is an in-depth look at the region's current and future industry competitiveness based on labor availability, wages, and several other growth indicators. The report, which was completed and presented in early February, also takes the economic effects of the COVID-19 pandemic into consideration by examining job loss within the hardest affected industries. The focus of the report helps allow for the region to identify specific industry advantages that would typically not be identified through traditional market research and narrows the focus towards the higher paying industries included in the GO Virginia Region 6 Growth and Diversification Plan. The top three weighed industry clusters for economic development targeting are information and communications; public administration; and finance, insurance, and real estate. The Fredericksburg Regional Alliance will have the most success in attracting clusters that have the greatest potential for growth given favorable national and regional trends. There has been no further work done on this project.
King and Queen Telehealth Needs Assessment (ERR Fast Access)	6/23/2020 - 12/31/2020	This project examined the ability to host a telehealth center in the future King and Queen TeleWork Incubation center. There has been no further work done on this project.
LaGrange Industrial Master Planning (Implementation)	3/1/2021 - 2/28/2022	Private property owners were unwilling to agree to terms of MOU. Essex has ended this contract. There has been no further work done on this project.
Middle Peninsula Seafood and Agriculture E-Marketplace Development (ERR Fast Access)	6/12/2020 - 6/11/2021	This project funded the customize the FishLine application for the Chesapeake Bay, host the application, complete website development for online purchasing, marketing the new app, and general project administration. The Bay Direct App has launched and is available on Google and Apple App store.
Fredericksburg Region Cyber & Smart Tech Entrepreneurial Development Program (ECB)	3/17/2021 - 6/30/2021	This project determined the market demand for a Cyber and Smart Tech Entrepreneur program and the capacity of Stafford County's Economic Development Authority and Economic Development and Tourism Department to deliver such a program. GO Virginia funds will be utilized for the hiring of a consultant, R!OT, to understand the current ecosystem and plan ways to move it forward. The project showed that there was a market demand for an IOT accelerator in the region. This project moved into implementation funding.
Richmond County Site Development	4/15/2021 – 4/14/2023	Richmond County BOS has moved forward with real estate development for the site, which is not eligible for GOVA funding. Richmond County has withdrawn this project. There has been no further work done on this project.



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Northern Neck Workforce Training Feasibility & Site Selection Study (ECB)	5/1/2020-12/31/2021	This project examined current and future workforce needs and the requirements for undertaking appropriate training to meet the available jobs of today and in the future. GO Virginia funding was used for an assessment that included a blueprint of what is needed by local companies and other workforce needs, prioritization for implementation, cost estimates, and the necessary steps to improve the quality and quantity of workforce training in the region.
Westmoreland Workforce Training Center Expansion (ERR Fast Access)	9/1/2020-2/28/2022	The Westmoreland Workforce Training Center (WWTC) Expansion Project was designed to continue the welding pilot program at the Westmoreland Workforce Training Center, which was initiated through a multi-partner collaboration with GO Virginia funding and add machining training through Rappahannock Community College. With the onset of the pandemic, welding and machining classes were halted, and the transition of financial responsibility of the Training Center from Westmoreland County to Rappahannock Community College had not yet occurred. Due to the impacts of the pandemic, at the conclusion of the first welding grant, RCC was unable to incorporate the Westmoreland Workforce Training Center into its budget. This GO Virginia Economic Resiliency and Recovery Grant was to allow the program to continue while RCC took the necessary steps to include the costs of facility operation and instruction into its budget.
Commercial Kitchen at Hull Springs (ECB)	7/1/2020-6/30/2022	This project conducted a feasibility study for a commercial kitchen located at Longwood Hull Springs in Westmoreland County. The project produced two feasibility studies that combined to complete the due diligence phase of the project: 1) the initial feasibility outlining the need, businesses that would be served, and culinary arts training possibilities at the Baliles Center; 2) the preliminary architectural review that included all necessary studies for designing and building a commercial kitchen with a workforce training component.
Fredericksburg Regional Alliance RIFA (ECB)	5/11/2020-3/31/2022	This project successfully created the Rappahannock Regional Industrial Facilities Authority with the City of Fredericksburg and King George County serving as the first two members. Other localities have the ability to join the RIFA at any time.



Financial Report

Financial Report - Capacity Building Funding - Budget Detail										
Mary Ball Washington Regional Council (GO Virginia Region 6)								GO VIRGINIA GO VIRGINIA VIRGINIA INITIATIVE FOR GROWTH & OPPORTUNITY IN EACH REGION		
Report Period: April 2017 - February 2022										
Report Date: 7/25/2022										
	FY17 Capacity Building (No Match)	FY18 Capacity Building (100% Match) MOVED TO PROJECT FUNDING	FY19 Capacity Building (No Match)	FY19 Capacity Building (50% Match) MOVED TO PROJECT FUNDING	FY20 Capacity Building (No Match)	FY21 Capacity Building (No Match)	FY22 Capacity Building (No Match)	Total	Expenditures (since April 2017) by Line Item	Under/Over by Line Item
Region 6 Allocation										
Total	\$400,000.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00	\$250,000.00	\$250,000.00	\$1,400,000.00		
Budget										
GWRC Staffing (Salary, Fringe, and Indirect)	\$195,277.16	\$0.00	\$84,084.94	\$0.00	\$88,619.16	\$110,230.05	\$112,649.69	\$590,861.00	\$ 549,473.38	\$41,387.62
Project Review Services	\$24,100.00	\$0.00	\$0.00	\$0.00	\$5,325.00	\$0.00	\$20,000.00	\$49,425.00	\$ 29,425.00	\$20,000.00
Capacity Building Grants	\$40,315.82	\$0.00	\$74,649.17	\$0.00	\$77,525.68	\$28,038.45	\$0.00	\$220,529.12	\$ 220,529.12	\$0.00
Project Pipeline Contracts	\$10,750.05	\$0.00	\$89,249.95	\$0.00	\$70,000.00	\$25,000.00	\$0.00	\$195,000.00	\$ 195,000.00	\$0.00
Meetings & Facilitation	\$4,571.93	\$0.00	\$810.79	\$0.00	\$0.00	\$243.34	\$3,756.66	\$9,382.72	\$ 5,959.85	\$3,422.87
Travel	\$6,257.06	\$0.00	\$1,010.60	\$0.00	\$15.00	\$455.48	\$5,544.52	\$13,282.66	\$ 9,015.69	\$4,266.97
Equipment	\$1,722.84	\$0.00	\$194.55	\$0.00	\$8,500.00	\$8,458.88	\$2,041.12	\$20,917.39	\$ 22,996.89	-\$2,079.50
Marketing/Outreach	\$1,105.14	\$0.00	\$0.00	\$0.00	\$15.16	\$73.80	\$4,426.20	\$5,620.30	\$ 3,331.91	\$2,288.39
G&D Plan Development	\$115,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77,500.00	\$2,500.00	\$195,900.00	\$ 193,400.00	\$2,500.00
Legal Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00
Future Consulting Needs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$50,000.00	\$0.00	\$50,000.00
Contingency	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,081.81	\$47,081.81	\$0.00	\$47,081.81
Project Reserves	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$400,000.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00	\$250,000.00	\$250,000.00	\$1,400,000.00	\$1,229,131.84	\$170,868.16
Expenditures (since April 2017)										
Total	\$400,000.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00	\$250,000.00	\$248,000.10	\$1,229,131.84		
Under/Over										
Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,999.90	\$170,868.16		

Financial Report - Capacity Building Funding - Expenditures Detail

Mary Ball Washington Regional Council (GO Virginia Region 6)

Report Period: April 2017 - February 2022

Report Date: 7/25/2022

GO VIRGINIA



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION

	GWRC FY17/18	GWRC FY19	GWRC FY20	GWRC FY21	GWRC FY22	Total
Revenues						
FY17 Capacity Building (No Match)	\$400,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400,000.00
FY19 Capacity Building (No Match)	\$0.00	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00
FY20 Capacity Building (No Match)	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00
FY21 Capacity Building (No Match)	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$250,000.00
FY22 Capacity Building (No Match)	\$0.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$250,000.00
Carryover from Previous Year	\$0.00	\$251,527.70	\$360,533.73	\$219,549.89	\$168,868.26	
Total Revenue	\$400,000.00	\$501,527.70	\$610,533.73	\$469,549.89	\$418,868.26	\$1,400,000.00
Expenditures (since April 2017)						
GWRC Staffing (Salary, Fringe, and Indirect)	\$49,850.69	\$82,437.98	\$147,183.38	\$126,984.27	\$143,017.06	\$549,473.38
Project Review Services	\$0.00	\$9,100.00	\$20,325.00	\$0.00	\$0.00	\$29,425.00
Capacity Building Efforts (no match)	\$0.00	\$23,156.70	\$91,808.29	\$105,564.13	\$0.00	\$220,529.12
Project Pipeline Development	\$0.00	\$0.00	\$125,000.00	\$57,500.00	\$12,500.00	\$195,000.00
Meetings	\$2,446.51	\$1,453.16	\$1,483.05	\$0.00	\$577.13	\$5,959.85
Travel	\$1,753.42	\$2,262.67	\$3,251.57	\$105.55	\$1,642.48	\$9,015.69
Equipment	\$0.00	\$0.00	\$1,917.39	\$8,703.88	\$12,375.62	\$22,996.89
Marketing/Outreach	\$521.68	\$583.46	\$15.16	\$73.80	\$2,137.81	\$3,331.91
G&D Plan Development	\$93,900.00	\$22,000.00	\$0.00	\$1,750.00	\$75,750.00	\$193,400.00
Legal Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Future Consulting Needs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Contingency	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Project Reserves	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Expenditures	\$148,472.30	\$140,993.97	\$390,983.84	\$300,681.63	\$248,000.10	\$1,229,131.84
Under/Over						
Total	\$251,527.70	\$360,533.73	\$219,549.89	\$168,868.26	\$170,868.16	\$170,868.16

Financial Report - Project Funding

Mary Ball Washington Regional Council (GO Virginia Region 6)

Report Period: April 2017 - Present

Report Date: 7/25/2022

GO VIRGINIA



VIRGINIA INITIATIVE FOR
GROWTH & OPPORTUNITY
IN EACH REGION

Per Capita Funding		ERR Funding			
	Total		ERR Fast Access	ERR Implementation	Total
Region 6 Allocation		Region 6 Allocation			
Total	\$ 5,046,639.00	Total	\$ 300,000.00	\$ 700,000.00	\$ 1,000,000.00
Projects Funded		Projects Funded			
Flexible Office Space Due Diligence	\$ 50,000.00	MMPDC Seafood & Ag E Market	\$ 77,000.00	\$ -	\$ 77,000.00
PamunkeyNet Business Plan	\$ 43,305.20	KQ TeleMed Study	\$ 47,855.33	\$ -	\$ 47,855.33
VASG Planning Grant	\$ 49,890.85	NN WWTC Expansion	\$ 36,000.00	\$ -	\$ 36,000.00
Welding Training Program	\$ 130,000.00	RCC/GCC Patient Care Technician		\$ 306,252.00	\$ 306,252.00
Cybersecurity Certification Program	\$ 110,000.00				\$ -
Stafford Cyber & Smart Tech	\$ 73,258.18				\$ -
Northern Neck Workforce Training ECB	\$ 62,500.00				\$ -
NN Commercial Kitchen ECB	\$ 50,000.00				\$ -
FRA RIFA	\$ 14,665.00				\$ -
FRA Cluster Analysis	\$ 26,052.00				\$ -
Germanna Workforce Training	\$ 634,938.00				\$ -
Rapp Region Accelerator	\$ 215,000.00				\$ -
RIOT Pre-Accelerator	\$ 96,807.00				
FXBG Chamber Intern Expo	\$ 36,000.00				
RCC Careers in Aquaculture	\$ 100,000.00				\$ -
Total Spent	\$ 1,692,416.23	Total Spent	\$ 160,855.33	\$ 306,252.00	\$ 467,107.33
Projects in Pipeline		Projects in Pipeline			
Bay Consortium Workforce Development Board Workforce Project	\$100,000.00				\$ -
					\$ -
Total Spent	\$ 100,000.00	Total Spent	\$ -	\$ -	\$ -
Under/Over		Under/Over			
Total	\$ 3,254,222.77	Total	\$ 139,144.67	\$ 393,748.00	\$ 532,892.67

Original Allocations	
PamunkeyNet Business Plan	\$ 50,000.00
VASG Planning Grant	\$ 49,996.00
Stafford Cyber & Smart Tech	\$ 75,000.00
FRA Cluster Analysis	\$ 30,000.00

Original Allocations	
KQ TeleMed Study	\$ 50,000.00



Region 6 Capacity Building Budget

ATTACHMENT 1: FY23 Capacity Building Funds Budget

Date:		Region: 6	
Agency Name: Department of Housing & Community Development			
Agency Address: 600 East Main Street Suite 300 Richmond, VA 23219			
Budget Period: From: 07/01/22 Through: 06/30/23			
Budget Item		Amount	
A Administration			
Salaries (Fringe if applicable)		\$177,710.00	
Marketing, Outreach, and Websites		\$4,500.00	
Meetings and Workshops		\$4,628.00	
Supplies & Equipment		\$10,010.00	
Travel		\$7,052.00	
Total Administration Budget:		\$203,900.00	
B Planning Services:			
Contract Services		\$46,100.00	
Total Planning Services Budget:		\$46,100.00	
TOTAL Expense Budget:		\$ 250,000.00	
Narrative: Please provide narrative describing and itemizing all planned activities under each budget category. See attached budget narrative.			



Region 6 Capacity Building Budget Narrative

**Mary Ball Washington Regional Council
GO Virginia Region 6
FY23 Capacity Building Budget Narrative**

The George Washington Regional Commission (GWRC), planning district commission for Virginia Planning District 16, is the support organization and fiscal agent for GO Virginia Region 6. Of the \$250,000 in FY23 capacity building funding allocated to Region 6, \$203,900 is budgeted for Administration and \$46,010 is budgeted for Planning Services.

Administration Line Items

Salaries (Fringe if applicable) - \$177,710.00

These funds will be used in conjunction with \$31,997 in previously allocated capacity building funding to support salary and fringe for the GO Virginia Program Director (1 FTE), Program Coordinator (.52 FTE), and the GWRC Executive Director (.03 FTE). This overall figure also includes \$64,601 in indirect costs. These costs include audit, fiscal/accounting services, general legal expenses, rent, supplies and equipment, taxes and insurance.

Marketing, Outreach, and Websites - \$4,500

These funds will be used for website and marketing costs.

Meetings and Workshops - \$4,628

These funds will be used for costs associated with Regional Council, subcommittee, and other stakeholder meetings, including meals and other meeting costs, if applicable. \$628 of the overall amount is allocated towards memberships in chambers, trade associations, etc.

Supplies & Equipment - \$10,010

These funds will be used to maintain JobsEQ licenses for GWRC and 4 partner agencies as well as software for the Program Director.

Travel - \$7,052

These funds will be used for travel costs, including mileage, parking, hotel, etc., for GO Virginia staff to attend meetings and conferences relevant to GO Virginia.

Contract Services - \$46,100

These funds will be used to hire a consultant to assist with project review.

Planning Services Line Items

Budget Reserves - \$100,000

These funds have not yet been allocated by the Region 6 Council.



Budget Recapture



Board Action: FY24 Enrolled Budget Fund Recapture Method

TITLE: Enrolled Budget GO Virginia Fund Recapture

BACKGROUND: [Item 3-1.01 #3c](#) directs the State Comptroller to transfer \$27,515,896 from the Virginia Growth and Opportunity Fund to the General Fund. This figure is the approximate sum of all unobligated funds from FY19, FY20, FY21, which includes the Economic Recovery and Resilience initiative. While the budget is not descriptive of which funds will be subject to recapture, staff has prepared two recapture methods for consideration. Neither of the proposed methods would impact FY22 unobligated fund balances and would not jeopardize the funding Per Capita applications under consideration. The Board may wish to consider alternatives to these recommendations.

ENROLLED BUDGET LANGUAGE:

"OO. On or before June 30, 2022, the State Comptroller shall transfer to the general fund an amount estimated at \$27,515,896 from Special Fund balances of the Virginia Growth and Opportunity Fund (09272)."

RECOMMENDATION:

Method 1: This method would rescind \$18.6M in unobligated Per Capita funds previously allocated by the State Board for seven GO Virginia regions as well as rescind \$5.0M in FY21 Statewide Competitive funds, totaling \$23.6M.

It would allow the Board to consider the submitted applications under the provisions of the Economic Resilience and Recovery (ERR) initiative and return residual balance (estimated \$2.6M) to the general fund. These projects have been reviewed and approved by their respective Councils and this program was scheduled to expire at the end of the fiscal year.

The remaining recapture needed to support the enrolled budget (\$1.4M) would be provided by the FY22 Statewide Competitive Fund.

The table below illustrates Option 1 impact to individual regions as well as the Statewide Competitive Fund.

GO VIRGINIA FUND RECAPTURE METHOD: OPTION 1					
Region	Total Unobligated Per Capita Fund Balances (FY18-FY21)	FY20 Unobligated ERR Fund Balances	Pending FY20 ERR Application	Projected YE Unobligated FY20 ERR Fund Balances	Total Recapture Impact
1	\$ 0.00	\$ 630,479.00	\$ 369,406.00	\$ 261,073.00	\$ 261,073.00
2	\$ 372,030.32	\$ 206.55		\$ 206.55	\$ 372,236.87
3	\$ -	\$ -		\$ -	\$ -
4	\$ 1,631,924.64	\$ 17,200.00		\$ 17,200.00	\$ 1,649,124.64
5	\$ 1,110,137.53	\$ 418,641.00		\$ 418,641.00	\$ 1,528,778.53
6	\$ 2,469,292.77	\$ 839,144.67	\$ 354,112.00	\$ 485,032.67	\$ 2,954,325.44
7	\$ 11,760,266.69	\$ 28,629.20		\$ 28,629.20	\$ 11,788,895.89
8	\$ 966,925.00	\$ 707,587.00	\$ 496,000.00	\$ 211,587.00	\$ 1,178,512.00
9	\$ 278,043.00	\$ 420,091.00	\$ 189,000.00	\$ 231,091.00	\$ 509,134.00
Statewide Competitive Fund	\$ 5,028,225.16	\$ 823,442.00		\$ 823,442.00	\$ 7,257,919.63
TOTAL	\$ 23,616,845.11	\$ 3,885,420.42	\$ 1,408,518.00	\$ 2,476,902.42	\$ 27,500,000.00
Unobligated Per Capita and Statewide FY18-	\$ 23,616,845.11				
Projected YE ERR Fund Balances	\$ 2,476,902.42				
FY22 Statewide Fund Contribution	\$ 1,406,252.47				
Enrolled Budget Recapture	\$ 27,500,000.00				

Method 2: This method would rescind \$18.6M in unobligated Per Capita funds previously allocated by the State Board for seven GO Virginia regions as well as rescind \$5.0M in FY21 Statewide Competitive funds, totaling \$23.6M.

The full remaining ERR initiative balance of \$3.9M would be returned to the general fund, leaving 5 projects unfunded.

GO VIRGINIA RECAPTURE METHOD: OPTION 2			
Region	Total Unobligated Per Capita Fund Balances (FY18-FY21)	FY20 Unobligated ERR Fund Balances	Total Recapture Impact
1	\$ 0.00	\$ 630,479.00	\$ 630,479.00
2	\$ 372,030.32	\$ 206.55	\$ 372,236.87
3	\$ -	\$ -	\$ -
4	\$ 1,631,924.64	\$ 17,200.00	\$ 1,649,124.64
5	\$ 1,110,137.53	\$ 418,641.00	\$ 1,528,778.53
6	\$ 2,469,292.77	\$ 839,144.67	\$ 3,308,437.44
7	\$ 11,760,266.69	\$ 28,629.20	\$ 11,788,895.89
8	\$ 966,925.00	\$ 707,587.00	\$ 1,674,512.00
9	\$ 278,043.00	\$ 420,091.00	\$ 698,134.00
Statewide Competitive Fund	\$ 5,028,225.16	\$ 823,442.00	\$ 5,851,667.16
TOTAL	\$ 23,616,845.11	\$ 3,885,420.42	\$ 27,502,265.53
Unobligated Per Capita and Statewide FY18-	\$ 23,616,845.11		
Projected YE ERR Fund Balances	\$ 3,885,420.42		
Enrolled Budget Recapture	\$ 27,502,265.53		

DATE APPROVED: 6.14.2022