Mary Ball Washington Regional Council
GO Virginia Region 6
www.govirginia6.org

Region 6 Executive Committee Meeting
Monday, April 21, 2025
11:30 AM – 12:30 PM
In-Person Meeting Location - Jepson Alumni Executive Center, 1119 Hanover St., Fredericksburg, VA 22401
Virtual Meeting Location -
https://zoom.us/j/98992579452?pwd=cnY2em1JRE1XYVFsMDJRTDQ4Mkszdz09
Meeting Password: govirginia (46847446 from phones and video systems)
To Join by Phone: +1-301-715-8592 | **Meeting ID**: 989 9257 9452 | **Passcode**: 0951530548

AGENDA

11:30 am	**Call to Order**	John Anzivino
11:30 am	**Roll Call**	Sarah Oldaker
11:35 am	**Public Involvement**	John Anzivino
11:40 am–11:45 am	**Consent Agenda (ACTION ITEM)**	John Anzivino
	Approval of February 18, 2025 Minutes **(ACTION ITEM)**	
11:45 am-12:15 pm	**New Business**	
	Nomination of New Regional Council Member Appointments (ACTION ITEM)	John Anzivino
	Nomination of Joe Syslo to the Regional Council	
	Nomination of Kyle Allwine to the Regional Council	
	Nomination of John Bateman to the Regional Council	
	Nomination of Ginni Matern to the Executive Committee	
	Re-Appointment of Jeff Szyperski and Rene Daniels to the Regional Council	
12:15 pm-12:30 pm	**Old Business**	
	Discussion of Future Council Members	Sarah Oldaker
12:30 pm	**Adjournment and Lunch Before Regional Council Meeting**	John Anzivino

Next Meeting: TBD

Region 6 Executive Committee Meeting
Monday, February 18, 2025
11:30 AM – 12:30 PM
Virtual Meeting Location -
https://us06web.zoom.us/j/81273820248?pwd=vtQPgA0HYCuW3oJ3V4NfzTdpca1ZAJ.1
Meeting Password: govirginia (46847446 from phones and video systems)
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MINUTES

MEMBERS PRESENT IN PERSON AND VOTING: John Anzivino **(Chair),** Jeff Szyperski – **Vice-Chair,** Jan Erkert.

STAFF: GWRC –Ian Ginger, Sarah Oldaker

OTHERS IN ATTENDANCE: Nancy Patillo, Marjorie Osmer – **Cyber Bytes Foundation;** Robert Dixon – **Germanna Community College**; Woodie Walker – **Essex EDA**; Billy Gammel – **DHCD**; Juhi Naithani, Tom Flynn – **bGlobal**; Chris Chmura, PhD., Patrick Clapp – **Chmura**; Teresa Nortillo, Erin Brown, Brian Nottingham, Ashley Sharpley - **TPMA**

CALL TO ORDER
Mr. Anzivino called the meeting to order at 11:02 AM.

ROLL CALL
Ms. Oldaker called roll and a quorum was present.

PUBLIC COMMENT
There was no public comment.

CONSENT AGENDA (ACTION ITEM)
Mr. Anzivino asked for a motion to approve the consent agenda items, December 12, 2024, meeting minutes. Ms. Erkert made a motion to approve the consent agenda. Mr. Szyperski seconded. The motion passed unanimously.

NEW BUSINESS

Regional Council and Executive Committee Vacancies (Discussion)
Mr. Ginger explained that due to council turnover and members rolling off their second and final term this year, there is a need to recruit new members. Mr. Ginger also explained the split between the three subregions, and the need for more representation from the Northern Neck and Middle Peninsula. Council members discussed the need to recruit from private industry, sub-region member ratios, and the need for representation from manufacturing and forestry industry clusters. Mr. Szyperski agreed to work on recruiting members from the Northern Neck while Mr. Anzivino will work on members from the Middle Peninsula.

DRAFT

OLD BUSINESS

Interview and Selection of Consultant for 2025 Growth and Diversification Plan (ACTION ITEM)
Mr. Anzivino informed the committee that they would be interviewing the top three scored companies that submitted proposals in response to the 2025 G&D Update RFP.

Committee members heard presentations from bGlobal, Chmura, and TPMA as well as asked several questions of each firm in regard to stakeholder engagement, data, and information on emerging industries. Each firm received 10 minutes to present with 10 minutes for questions.

After the interviews, Committee members discussed the three firms and agreed that Chmura had the top proposal and presentation, but the cost was out of the price range for the G&D plan and that TPMA was the second choice. The Committee agreed to direct staff to attempt negotiations with Chmura to bring the cost within the correct price range, and if an agreement was unable to be reached with Chmura, then staff could proceed with contract negotiations with TPMA. Mr. Anzivino made a motion, and Ms. Erkert seconded. Motion carried unanimously.

GO Virginia State Board Regional Council Committee Appointee
Mr. Ginger informed the Committee that Ms. Davis had volunteered to represent the Region 6 Council on the State Board Regional Council Committee. Ms. Davis was unable to attend the meeting, so Mr. Anzivino made a motion to appoint Ms. Davis contingent on her acceptance. Ms. Erkert Seconded. Motion carried unanimously.

ADJOURNMENT
Being no further business, the meeting was adjourned at 12:49 pm.

DRAFT

Mary Ball Washington Regional Council
New Member Application

Name: _____JOE SYSLO_____

Company/Agency: _____MATHEWS COUNTY E.D.A. _____

Position: _____CHAIRMAN_____

Company/Agency Address: [redacted]

_____

If Private Business Sector, what industry sector do you represent? _____

Preferred Telephone: [redacted] ☐ Work ☐ Home ☒ Cell

Preferred E-mail Address: _[redacted]_____

Description of Qualifications/Skills

A twenty-year adjunct faculty member of the Rappahannock Community College, teaching Business Management and Leadership. A teacher, advisor, and mentor to small businesses entrepreneurs in the region; previous Director of the Small Business Development Center at Mary Washington University.
Vice President of the National Center for Advanced Technologies (NCAT), in Washington, D.C., a research & educational foundation under contract with the Director of Defense Research & Engineering (DDR&E), the Defense Advanced Research Projects Agency (DARPA), the Services, and the NASA, to foster technology development within the aerospace industry, both large corporations and small business suppliers.
During a 27 year military career worked on advanced manufacturing programs such as the fabrication of the Space Shuttle Main Engine, the development of the Global Positioning System, the production of the F-100-200 engine, and manufacturing programs for several aircraft at various aerospace companies responsible for all the U.S. government contracts on the Iberian Peninsula. Appointed the chair of the Mathews County Economic Development Authority (EDA) to train small business entrepreneurs in business planning, incentivize large and small companies to locate in the county, and lend advice to enterprises needing assistance. This past September he created and administered a seven-week course for small business under contract with the Middle Peninsula Planning District.

Bachelor of Science, distinguished graduate of The Citadel, MBA from Samford University. Graduate of the Air Force Institute of Technology (manufacturing) and the Industrial College of the Armed Forces.

Mary Ball Washington Regional Council
New Member Application

Name: __Kyle Allwine_____

Company/Agency: __Northern Neck Electric Cooperative

Position: ___Manager, Public Relations_____

Company/Agency Address: __[redacted]_____

If Private Business Sector, what industry sector do you represent? __Energy___

Preferred Telephone: [redacted] ☐ Work ☐ Home ☒ Cell

Preferred E-mail Address: __[redacted]_____

Description of Qualifications/Skills
(Please provide a brief description of why you are interested in serving on the Regional Council; you may include a statement as to what skills, education, knowledge, etc. you feel may contribute to the Council's work.)

For the last decade of my professional life, I have been dedicated to the advancement and support of the greater Fredericksburg and Northern Neck region's economic development. I have served at the Fredericksburg Regional Chamber of Commerce, advocating and supporting more than 900 business members. I also served briefly as Director of Economic Development at Stafford County, and I currently serve to support the economic development projects of Northern Neck Electric Cooperative and as the key account executive supporting current commercial and industrial accounts. I am also vice chairman of the Bay Consortium Workforce Development Board and have been a member of both the Virginia Chamber of Commerce and the Virginia Economic Developers Association.

Mary Ball Washington Regional Council
New Member Application

Name: John Bateman

Company/Agency: Lancaster County

Position: Economic Development Director & Assistant County Administrator

Company/Agency Address: [redacted]

[redacted]

If Private Business Sector, what industry sector do you represent? _____

Preferred Telephone: [redacted] ☐ Work ☐ Home ☑ Cell

Preferred E-mail Address: [redacted]

Description of Qualifications/Skills

(Please provide a brief description of why you are interested in serving on the Regional Council; you may include a statement as to what skills, education, knowledge, etc. you feel may contribute to the Council's work.)

With over 15 years experience in regional and local planning in GO Virginia Region 6, I bring the requisite knowledge and experience to the Council. As Economic Development Director for a Region 6 locality, I understand the challenges faced by our Region's rural localities and can help implement replicable solutions to secure not only Lancaster's but other Region 6 localities' economic future.

Memorandum

To: GO Virginia Region 6 Regional Council

From: Kate Gibson, GWRC Deputy Director

Date: April 21, 2025

Re: FY25 Budget Amendment

Region 6 Regional Council:

Staff requests an amendment to GWRC's FY25 GO Virginia budget, which includes FY24 and FY25 Region 6 Capacity Building Funding, to align with updated projections through June 30, 2025. The FY25 budget was previously amended by the Executive Committee on December 12, 2024, moving $73,464.75 from contingency funds to future consulting needs in preparation of hiring a consultant to lead the 2025 Growth and Diversification Plan update.

Amendments include the following:

- $27,044.00 decrease in salaries, fringe, and indirect related to the vacancy in the GO Virginia Program Director position.
- $12,310.00 decrease in meetings and workshops due to projected savings in direct membership fees, conference & training registrations, and meeting expenses, including for the GO Virginia Region 6 Economic Development Summit.
- $492.87 increase in marketing due to expenses for advertising the GO Virginia Program Director position.
- $362.88 increase in equipment and supplies due to increased cost of Good Grants software and Zoom account.
- $14,124.75 decrease in Growth and Diversification Plan development to reflect actual contract amount.
- $52,623.00 increase in contingency, which will carry over to GWRC's FY26 GO Virginia budget.

	Current FY25 Budget (12/12/24)	Proposed FY25 Budget (4/21/25)	Difference	Updated 2024 Grant Year (4/21/25)	Updated 2025 Grant Year (4/21/25)
Expenses					
Salaries, Fringe, Indirect	$262,044.00	$235,000.00	-$27,044.00	$105,158.21	$129,841.79
Meetings and Workshops	$20,920.00	$8,610.00	-$12,310.00	$3,117.39	$5,492.61
Travel	$5,168.00	$5,168.00	$0.00	$2,958.27	$2,209.73
Marketing	$0.00	$492.87	$492.87	$0.00	$492.87
Equipment and Supplies	$3,150.00	$3,512.88	$362.88	$3,512.88	$0.00
Growth & Diversification Plan Development	$73,464.75	$59,340.00	-$14,124.75	$0.00	$59,340.00
Contingency	$0.00	$52,623.00	$52,623.00	$0.00	$52,623.00
Total	**$364,746.75**	**$364,746.75**	**$0.00**	**$114,746.75**	**$250,000.00**

Mary Ball Washington Regional Council
GO Virginia Region 6
FY26 Capacity Building Budget Narrative

The George Washington Regional Commission (GWRC), planning district commission for Virginia Planning District 16, is the support organization and fiscal agent for GO Virginia Region 6. Of the $250,000 in FY26 capacity building funding allocated to Region 6, $235,937 is budgeted for Administration and $14,063 is budgeted for Planning Services, including contingency.

Administration Line Items

Salaries (Fringe if applicable) - $219,688
These funds will be used in conjunction with $57,889 in previously allocated capacity building funding to support salary, fringe benefits, and indirect costs for the Economic Development Program Director (.9 FTE) and Program Coordinator (.7 FTE). Fringe benefits include paid time off; health insurance; Social Security; Medicare; retirement contributions; unemployment insurance; workers' compensation; and life and disability insurance. Indirect costs include office space and general services, fiscal/accounting services, audit, general legal expenses, and insurance.

Meetings and Workshops - $7,250
These funds will be used in conjunction with $1,910 in previously allocated capacity building funding for costs associated with the Regional Council, subcommittee, and other stakeholder meetings, including meals and other meeting costs. In addition, these funds cover the cost of staff membership in the International Economic Development Council (IEDC) and the Virginia Economic Developers Association (VEDA). They also include staff registration for professional development conferences and events, such as the VEDA Fall Conference and the Governor's Rural Summit. Finally, these funds will also support the GO Virginia Region 6 Annual Economic Development Summit.

Travel - $4,749
These funds will be used in conjunction with $1,251 in previously allocated capacity building funding for travel costs, including mileage, parking, hotel, meals, etc., for GO Virginia staff to attend meetings, conferences, and events relevant to GO Virginia.

Marketing & Outreach - $500
These funds will be used for marketing needs that may arise during the fiscal year.

Supplies & Equipment - $3,750
These funds will be used in conjunction with $50 in previously allocated capacity building funding for necessary supplies and equipment, including IT subscriptions, required to conduct the daily activities of the Regional Council, including Good Grants software, Zoom account, and website domain renewal.

Planning Services Line Items

Growth and Diversification Plan Development - $8,477
These funds will be used in conjunction with $25,432 in previously allocated capacity building funding for the 2025 Growth and Diversification Plan update.

Contingency - $5,586
These funds will be held in contingency until allocated by the Regional Council.

	FY26 Budget	2025 Grant Year	2026 Grant Year
Revenue			
GO Virginia Capacity Building Grant	$336,532	$86,532	$250,000
Expenses			
Salaries, Fringe, Indirect	$277,577	$57,889	$219,688
Meetings and Workshops	$9,160	$1,910	$7,250
Travel	$6,000	$1,251	$4,749
Marketing	$500	$0	$500
Equipment and Supplies	$3,800	$50	$3,750
Growth & Diversification Plan Development	$33,909	$25,432	$8,477
Contingency	$5,586	$0	$5,586
Total	**$336,532**	**$86,532**	**$250,000**

ATTACHMENT 1: FY26 Capacity Building Funds Budget

Date:	04/21/25	Region:	6

Agency Name:

Department of Housing & Community Development

Agency Address:

600 East Main Street
Suite 300
Richmond, VA 23219

GO VIRGINIA

VIRGINIA INITIATIVE FOR GROWTH & OPPORTUNITY IN EACH REGION

Budget Period:

From: 07/01/25 **Through:** 06/30/26

	Budget Item	Amount
A	Administration	
	Salaries (Fringe if applicable)	$219,688.00
	Meetings and Workshops	$7,250.00
	Travel	$4,749.00
	Marketing, Outreach, and Websites	$500.00
	Supplies & Equipment	$3,750.00
	Total Administration Budget:	$235,937.00
B	Planning Services:	
	Growth and Diversification Plan Development	$8,477.00
	Contingency	$5,586.00
	Total Planning Services Budget:	$14,063.00
	TOTAL Expense Budget:	**$ 250,000.00**

Narrative:

Please provide narrative describing and itemizing all planned activities under each budget category.
See attached budget narrative.

Sector	PDC	Private Sector
Higher Education	MP	
Private	MP	X
Private	NN	X
K-12	GW	
Economic/Workforce Development	NN	
Private	GW	X
Private	GW	X
Community College	GW	
Private	GW	X
Private	GW	X
Community College	NN	
Private	GW	X
Private	MP	X
Private	NN	X
Private	GW	X
Higher Education	GW	
Private	NN	X

Private Sector Members	11
GW	9
NN	5
MP	3